

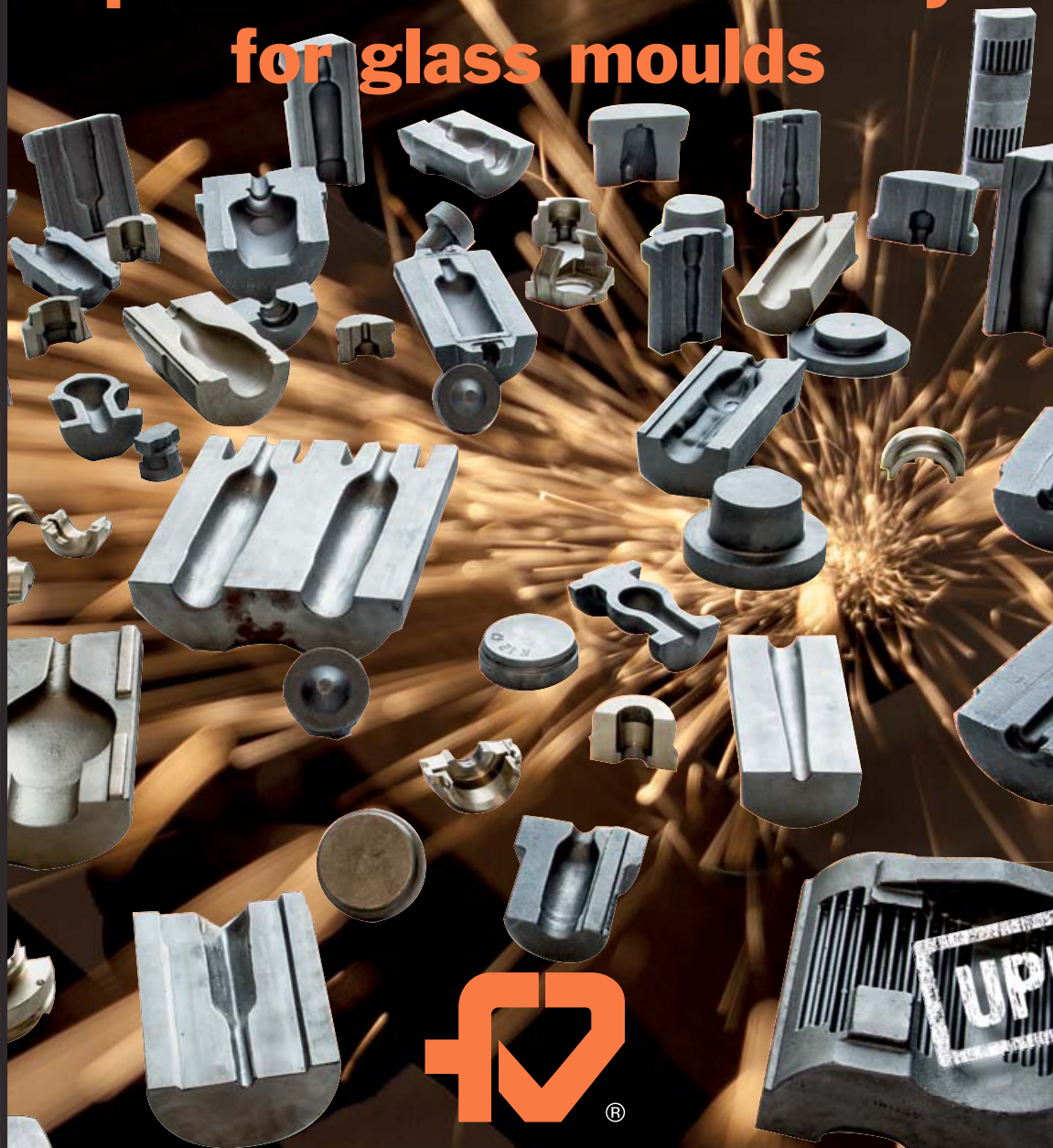
2016

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27th
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- > Suppliers' Profiles
- > Yellow Pages
- > Agents & sales offices
- > Glassworks' addresses
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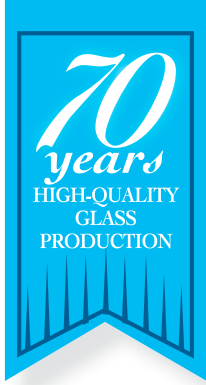
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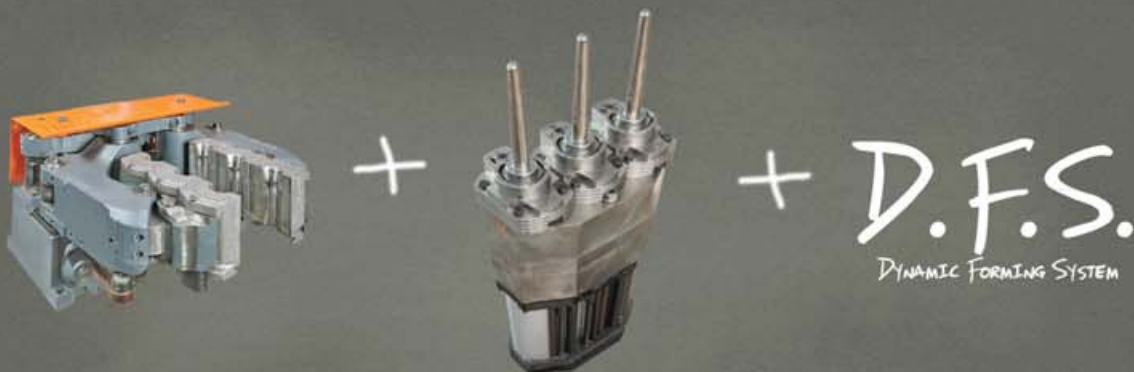
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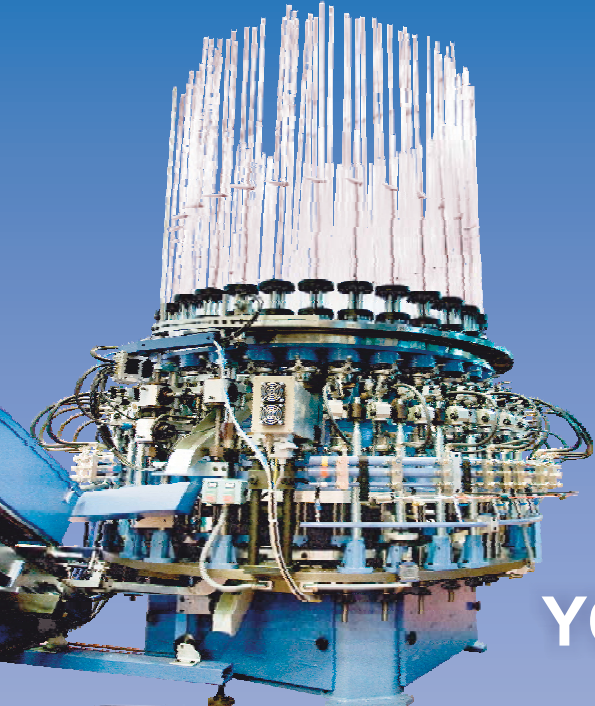
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The Glass Industry***

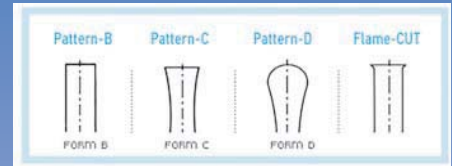
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27th annual edition

THE COMPLETE OVERVIEW
OF GLASSWORKS AND SUPPLIERS

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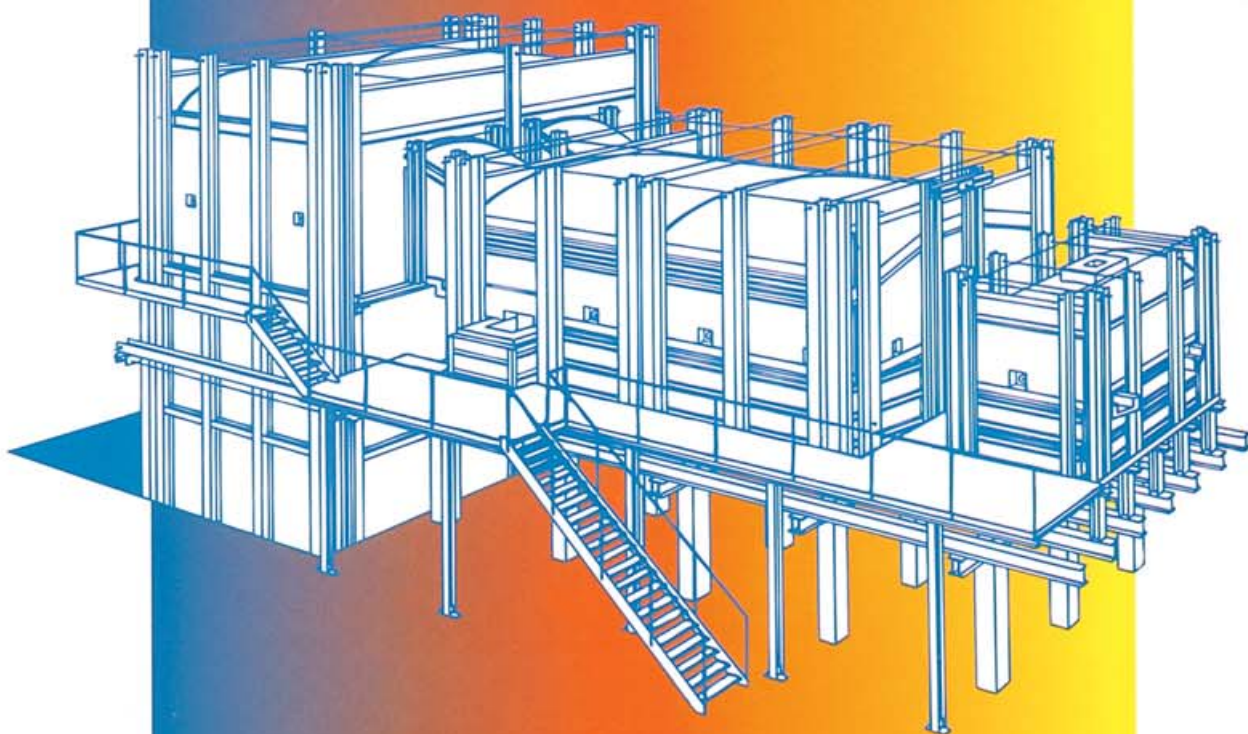
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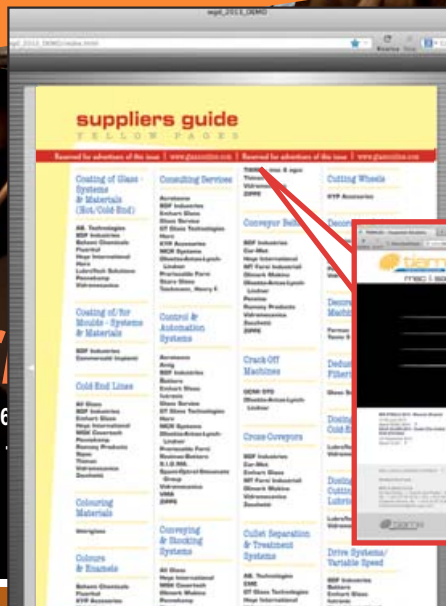
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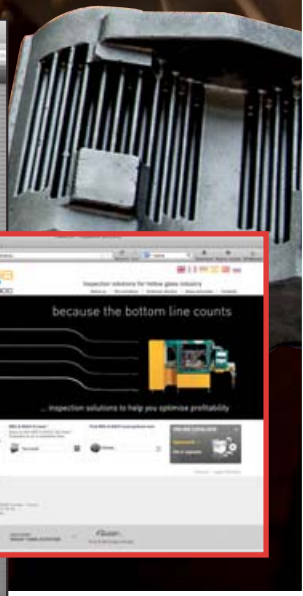
The **WORLD GLASS DIRECTORY** is the annual reference point for the international glass manufacturing industry comprising bottles and containers, domestic glassware, tubing, vials and ampoules, lighting glassware, technical and industrial glassware, scientific, laboratory and medical glassware and automotive glassware.




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FORNITORI
DELL'INDUSTRIA DEL VETRO
Indice alfabetico



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AB.t

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FLORENCE - ITALY

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COMPANY DATA

CONTACT

Elena Antonini - CEO
Sabrina Spadoni - Sales Assistant

TURNOVER FROM GLASS

100%

QUALITY CERTIFICATION

100%

SALES

Domestic: 60% - **International:** 40%

BANKS

Monte dei Paschi di Siena, BNL

OFFICE AREA

100 sq.m.

PLANT AREA

500 sq.m.

COMPANY FOUNDED

2008

NOMINAL CAPITAL

EUR 12,000

REA FI-504658 - VAT No: IT05903390481

PRODUCTION PLANTS

AB. Technologies

Via Della Pace, 13

50053 Empoli - Italy

Tel: +39 - 0571 - 931299

Plant Manager: Andrea Morelli

Products: Accessories for glass industries

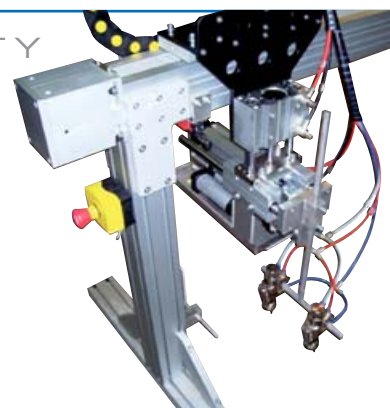


AREAS OF ACTIVITY

This enterprise was set up after thorough observations and following considerations of the glass market. The necessity of the presence of a company, which could combine many years of experience, professionalism and credibility, looking, at the same time, at the future, at innovation and new technologies, pushed us to undertake this new adventure.

The result is this interesting company, which represents the perfect union between experience and innovation with the common aim of the maximum satisfaction of ever more exigent and experienced clients. For this reason, our machines are designed and manufactured exclusively in Italy, they are flexible and modulated according to the requests of clients and built using resistant materials. Thanks to high technology, important energy savings and, above all, easy and high-speed use are possible.

The product range of **AB. Technologies** includes Scrapers, Accessories, Runspray Cold-End Sprays, Supply Mixing and Dosing Pumps for emulsions used in gob cutting, Supply Mixing and Dosing Pumps with automatic feeding of products for the cold treatment of glass.



Runspray is AB. Technologies' Cold-End spray system that operates between bottle lines with high precision, always and automatically considering all production variables (no bottles or non-aligned bottles).

Its software is very easy to set and use, the operator can also change all parameters while the machine is working.

Runspray is equipped with a Siemens touch-screen that works with a Siemens PLC.

Mechanical transmission and motorization are excellent: the motor is an 800w Yaskawa brushless and the planetary motor reductor is from Wittenstein.

The guns system is hydro pneumatic and the guns can have traditional or atomizing nozzles that guarantee perfect spraying.

Supply is AB. Technologies' standard dosing pump. The machine is used in all sectors requiring continuous mixing of two liquids. In the glass industry, Supply takes care of cold-end spraying and lubrication of the shears.

The operator can simply set the parameters to obtain the desired percentage from the PLC-controlled operator panel.

The system can check if the mixing is taking place correctly by monitoring the pressure in the pneumatic pump which doses and extracts the product. The pressure inside the mixing tank is also continuously monitored.

In the case of failure, the machine indicates the anomaly by means of an emergency lamp and displays the alarm on the operator panel.

AB. Technologies also provides a Supply Hf (high flow) and Supply dosing system with double flow.



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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

**Marco Ballerini, Matteo Bevini,
Paolo Beatini, Francesco Diemmi,**
Sales Managers

ANNUAL TURNOVER

EUR 25,000,000

SALES

Domestic: 20% - **International:** 80%

COMPANY FOUNDED

1997



ALL GLASS S.r.l. is a well-known reliable supplier in the glass industry.

The company is able to design and supply turnkey cold-end lines, ranging from lehrs to palletizers, including cullet conveyors, accumulating tables, bottle inverters, elevators and lowerators.

Our range of products can also provide customers with the following, according to their requests:

- special devices such as vibrating tables,
- dividers, sorters, spacers, orientators, motorized edges, etc.;
- manual and automatic depalletizers;
- pallet transport lines fully equipped with all necessary accessories such as deviators, rotating and modular built chain and roller conveyors, shuttle cars;
- semi-automatic and automatic shrink packaging machines for pharmaceutical and food glass containers;
- mould pre-heating furnaces.

With the aim of increasing the flexibility of its pal-depal systems, ALL GLASS started installing 4- and 6-axes robots some years ago, and, thanks to their simple use and reduced maintenance, the number of such installations is growing monthly.

Moreover, thanks to the extensive and diversified experience of the company's technical management in the glass industry, it can follow its customers step by step, providing reliable after-sales service and assistance.

RANGE OF PRODUCTS

- PALLETIZING/DEPALLETIZING SYSTEMS • COLD-END LINES



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AREAS OF ACTIVITY

AMIG is OCMI and MT Forni's trademark for the supply of automatic and semi-automatic glass forming and processing machinery.

AMIG's present scope of production includes:

- **Pressing machines**

- Fully automatic rotary presses with pneumatic/hydraulic pressing mechanism, available for double gob processing for the production of small size tumblers and cups, or for single gob processing for the production of medium/large size articles such as beer mugs, plates, trays and other tableware articles.

Presses are available from a minimum of 6 up to a maximum of 16 stations and can be driven by Geneva Wheel or Torque motor according to index time and type of article required.

- Semi-automatic hydraulic presses.

- **Fire Polishers**

- Both linear and rotary fire polishers, equipped with gas/air or gas/oxygen fed polishing area.

- **Spinning machines**

- Automatic turntable spinning machines with individual spinning motors.
- Semi-automatic electric spinning machines.

- **Press-and-blow machines**

- PAS9 and PAS12 automatic, single turntable jug forming machines can be equipped with Geneva Wheel mechanism or Torque motor for table motion. Dedicated stations for mould temperature control and mould conditioning available as per customers' requests.

- **Glass block lines for standard and high capacity.**

- **High voltage insulator lines and plants.**

MT Forni Industriali and OCMI-OTG can perform turnkey projects from batch plants to final take out for the production of different glassware articles: tableware, containers, stemware, jugs, lighting ware, electric insulators, glass blocks, etc. under the AMIG brand name.



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AREAS OF ACTIVITY

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Maurizio Vignozzi - CEO
Barbara Antonini
Francesca Antonini
Managing Consultants

ANNUAL TURNOVER

USD 15,000 <----> 20,000

BANKS

Monte dei Paschi di Siena
Unicredit
Banca Intesa

NUMBER OF EMPLOYEES

51 <----> 100

COMPANY FOUNDED

1955



- Annealing lehrs for hollow glass
- Decorating lehrs
- Decorating lehrs specially designed for paints without heavy metal
- Mould pre-heating ovens
- Toughening lehrs
- Cross-conveyors
- Shock thermal lehrs for insulating glass
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- Updating of old lehrs in order to change the type of heating fuel
- Lehrs for special thermal hollow glass treatment
- Transfer wheels
- Cold-end treatment
- ATS 2500
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- Spare parts



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AREAS OF ACTIVITY



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Oscar Dalla Fontana - C.E.O.
Emanuele Dalla Fontana
Managing Partner
Erika Ferrari
Sales Account Team Leader

COMPANY FOUNDED

1906

CONTROLLED COMPANY

TDE MACNO Spa

Electronic digital technologies, motion control
BDF Servis doo
IS installation, maintenance, overhauling, services

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THANKS TO ITS OWN INTERNAL DIVISION COMPETENCES OF MELTING-FORMING-AUTOMATION-ENERGY, BDF INDUSTRIES IS THE SOLE PLAYER IN THE HOLLOW GLASS MARKET ABLE TO OFFER TURNKEY PLANTS, FROM ENGINEERING TO MAINTENANCE SERVICE WITH HIGH-TECH PRODUCTS AND SOLUTIONS.

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IS 5"S: SG-DG-TG 85mm
IS 5 1/2": SG-DG
IS 6 1/4": SG-DG-TG 4 1/4"
IS-P 6 1/4": DG-TG 4 1/4"

Process: Blow-Blow / Press And Blow / **NNPB** / Full Range of Variable Equipment.
Servo Mechanisms: Feeder / Gob Distributor / Invert / Take Out / Ap Pusher / Conveyor / Cross Conveyor / Stacker.

MELTING AND CONDITIONING:

Regenerative End-Fired / Regenerative Cross-Fired / Recuperative / Oxy-Fuel / Working-End & Forehearths: GTFS - GThP -

GThP 4C / Stirrers / Batch Chargers / Glass Level: Eagle 3.0 - Pneumatic.

AUTOMATION:

Timing system for IS machine: ADV 8000 / ADV 1000 / ADV 1000 Plus / Integrex. Control and supervision of Batch Plant / Furnace / WE and Forehearth / Emission Monitoring / Utilities via PLC and Scada Systems.

ENERGY:

According to the customer needs, BDF designs: • Heat Recovery Systems of waste gases to produce electric and/or thermal energy via ORC Turbine or Steam Turbine
• Dust Filtration and Waste gas chemical compounds abatement techniques.



RANGE OF PRODUCTS

- IS MACHINES • GOB FORMING • TIMING SYSTEM
- FOREHEARTHES • FURNACES • BATCH CHARGERS • GLASS LEVEL
- CONTROL SYSTEMS • ENERGY RECOVERY SYSTEMS



ALL IN ONE

MELTING | FORMING | AUTOMATION | ENERGY



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BOHEMI CHEMICALS

This page on the Internet:
[www.glassonline.com/
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COMPANY DATA

CONTACTS

Enrico Quarleri - President

ANNUAL TURNOVER OF THE GROUP

EUR 3 million

TURNOVER FROM GLASS

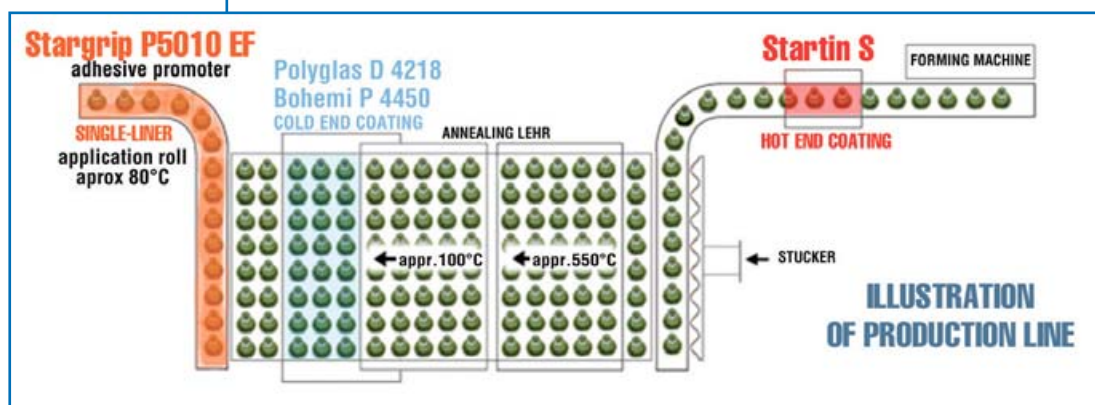
80%

QUALITY CERTIFICATIONS

ISO 9001:2008

AREAS OF ACTIVITY

- **For hot-end coatings:**
monobutyl tin chloride / STARTIN S; tin tetrachloride;
- **For cold-end coatings:**
polyethylene emulsions / POLYGLAS; oleic acids;
- **Oxides for coloured glass:**
bismuth oxide, cerium oxide, cobalt oxide, neodymium oxide,
niobium pentoxide, praeosodium oxide, selenium oxide.
- **Adhesive promoter for Aluminium seals:**
Stargrip P5010 EF



SALES

Domestic: 30% - International: 70%

BANKS

San Paolo - IMI

OFFICE AREA

300 sq.m.

COMPANY FOUNDED

1998

MARKETS

Europe, Middle East, Africa

REGISTERED TRADEMARKS

STARTIN S - POLYGLAS

With TNO certification and approval from Heineken and Bud Beer

RANGE OF PRODUCTS

- PRODUCTS FOR GLASS COATING AND GLASS COLOURING TREATMENT
- ADHESIVE PROMOTER





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www.bottero.com

Bottero

Glass Technologies

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[www.glassonline.com/
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COMPANY DATA

CONTACT

Paolo Mazzone - Sales Manager

PRODUCTION PLANTS

Cuneo, Italy: headquarters
Via Genova 82, 12100 Cuneo
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Fax: +39 - 0171 - 310757

Foshan, China: no.4 Chengye Road,
Gangbei Ind. Zone
Shunde, Foshan 528313



AREAS OF ACTIVITY

FOREHEARTHES

FEEDERS

- Manufacturing programmes: 344, 281, 703, 715 mechanical and servo types
- Operations: SG, DG, TG, QG

IS FORMING MACHINES

- Available from 2- to 20 section configuration, tandem system
Operations: SG, DG 4-1/4", 5", 5-1/2", 6-1/4", TG 3", 3 -5/16", 4-1/4"
- Blow & Blow, Press & Blow and NNPB process
- Variable production range for SG, DG and TG
- Servo mechanisms available as options
- Advanced forming technology through proportional valves
- E-MOC TECHNOLOGY
DG 4-1/4", 5", 5-1/2", 6-1/4"
TG 3", 3-1/2", 4-1/4"

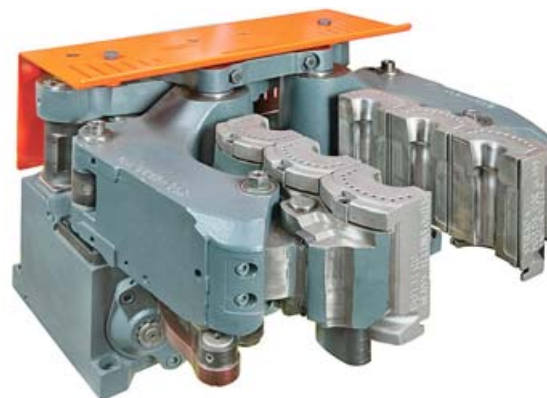
ELECTRONIC

Full range of electronic control systems:

- Flexible motor control module
- Electronic forming control module
- Servo mechanism control module
- Electronic pusher module - Twin axis
- Electronic pusher module

FORMING ENGINEERING

TEAM: Service and



training areas

- Cooling Design
- Parison and Mold Design
- New Containers Design
- Transition from D.G. to T.G. and from B&B to NNPB
- Production Support

TRAINING & SERVICE

- Remote Assistance
- Hot line
- Training, installation and services
- Engineering team available to discuss tailored solutions

- Consulting and advisor service for glass containers and special projects

HOT-END WARE HANDLING

- Ware transfers
- Cross conveyors
- Mechanical and servo stackers
- Hot treatment hoods
- Ancillary equipment

AUTOMATION

BoX in partnership with Xpar Vision



RANGE OF PRODUCTS

- IS MACHINES • ELECTRONICS • FEEDERS • WARE HANDLING
- SERVO PLUNGER • DFS _ DYNAMIC FORMING SYSTEM



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GLASS MOULDS
Busellato

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COMPANY DATA

CONTACTS

Busellato

WALTER BUSELLATO

General Manager

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BARBARA CUSAN

Sales Manager

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RANGE OF PRODUCTS

- MOULDS • NECK RINGS
- ACCESSORIES



AREAS OF ACTIVITY

The story of **Busellato Glass Moulds** is really no different from many Italian companies, and is based on long-term and family traditions. Busellato Glass Moulds is a synonym of innovation and technology. Founded in 1976, the company has always had experienced and well trained staff in terms of mould manufacturing and now, its technicians are able to comply with the most demanding customers' needs. It first began as a mould repair and maintenance workshop, and then, in the 1990s, it started with automatic metallization, being the first mould manufacturer to weld bronze automatically. Busellato Glass Moulds is able to produce moulds of any shape and size – ranging from the smallest to the most complex containers all with the most complex decoration and engravings.



Product quality is guaranteed by main basic factors: optimization of the production processes, clean and tidy production halls, dimensional check of random samples during all production steps and sight and dimensional check before the packaging. With the research for more enhanced metallization processes and characteristics in mind, detailed studies were conducted regarding the metallization techniques and materials used for glass-contact surfaces in moulds.

This has enabled Busellato Glass Moulds to develop specific know-how in this area, allowing it to detect and correct defects, even in post-production phases. All products manufactured by Busellato Glass Moulds can be welded with excellent materials using different techniques such as Plasma, TIG and HVOF (High Velocity Oxy Fuel). Thanks to these methods it is possible to strengthen and protect some specific areas such as the contact edges of the different elements or the whole surfaces "touching the glass". The moulds are in cast iron, bronze and in steel.

One particular development that the company is proud of is the "Busellato Innovative coating". This coating, created for NNPB and P&B processes, already has a solid track record of good and robust results.

The innovative coating was created to grant basic advantages in mould utilization. Thanks to the results of the study, ideal parameters for HVOF (High Velocity Oxy Fuel) technology have been defined, with considerable advantages both in terms of finishing and durability of the moulds, such as:

- **highly increased swabbing intervals;**
- **longer lifetime of moulds;**
- **more polished container items;**
- **diminished need to add glass weight;**
- **less waste;**
- **less maintenance;**
- **less pollution.**



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BUCHER emhart glass

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www.glassonline.com/hollow_emhart.pdf

COMPANY DATA

CONTACTS

Martin Jetter - President
Werner Gessner - VP Sales

PARENT COMPANY

Bucher Industries

NUMBER OF EMPLOYEES

824

COMPANY FOUNDED

1912

REGISTERED PATENTS

170

SALES OFFICES

EUROPE

Principal:

Emhart Glass SA, Cham, Switzerland

Italy, Savona:

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Japan, Kawasaki:

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USA

St. Petersburg, FL:

Tel: +1 (727) 471 1113 - Fax: +1 (727) 471 1290

Owensville, MO (Refractories)

Tel: +1 (573) 437 2132 - Fax: +1 (573) 437 3146

Windsor, CT

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AREAS OF ACTIVITY

As the world's leader in equipment, services, and technology solutions, **Emhart Glass** continually sets new standards for glass container production flexibility. Offering the widest array of products available, Emhart Glass is able to meet the requirements of glass-makers regardless of their technology level, to become the solution provider for the glass container industry.

Forming Machines

As the inventor of the modern-day IS machine, Emhart Glass revolutionized the glass production process. Today the machine portfolio includes:

- IS 4 1/4" → SG, 4 1/4" DG, 3" TG
 IS 5" → SG, 5" DG, 85mm TG
 IS 5 1/2" → SG, 5 1/2" DG
 IS 6 1/4" → SG, 6 1/4" DG, 4 1/4" TG
- AIS 6 1/4" → 6 1/4" DG, 4 1/4" TG
- NIS 5" → 5" TG, 95mm QG, 6 1/4" DG
- BIS → 140mm DG, 95mm TG,
 (70mm QG)

Glass Conditioning and Gob Forming

From the advanced design of the 555 servo feeders to plungers, gob distributors, and shears, Emhart Glass offers a full range of glass conditioning and gob forming equipment incorporating the latest technologies.

Control Technology

Controls from Emhart Glass are at the heart of the forming machine, which direct the key processes – ranging from conditioning the molten glass, to the seamless integration of complex mechanisms in the glass production process. Today, the FlexIS Process Control System is the primary control system for

the forming machine, and will be the foundation for advanced process feedback and automation systems.

Ware Handling

Emhart Glass products include a complete line of leading technology servo-electric mechanisms that include take-out, the FlexPusher, Ware Transfers, Conveyors and Flex Stacker.

Inspection Systems

Emhart Glass provides quality assurance solutions designed to meet almost any inspection requirement. The Emhart Glass "total choice" portfolio includes the new FlexInspect family, consisting of the most precise mechanical and vision inspection machines, as well as high-precision on-line statistical sampling systems.

Hot End and Cold End Technical Services

As the technology leader and solution provider in the glass container industry for more than 100 years, Emhart Glass is able to offer a comprehensive portfolio of customer service, training, customer process support and project management.

The training center in Sundsvall, Sweden, offers modern and up-to-date theoretical and practical training on all Emhart Glass hot-end equipment. In addition to the training center in Sundsvall, Emhart Glass established a satellite hot end training center in Johor Bahru, Malaysia.

For the cold end, Emhart Glass has a Technical Service Center in St. Petersburg, Florida, and as of August 2016 in Leipzig, Germany, which serve as the central training, service and demonstration facilities.

RANGE OF PRODUCTS

- GLASS CONTAINER AND GOB FORMING
- COLD-END INSPECTION
- REFRACTORY PARTS



**BIS 140mm DG, 95 TG,
(70mm QG)**



FlexInspect T



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www.carmetspa.it



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AREAS OF ACTIVITY

Since 1965 **CAR-MET** has been working in the glass industry supplying technological machinery. During these years CAR-MET has gained experience, knowledge and enhancements in glass production thanks to its skilled personnel. The internal workforce is dedicated to the engineering and manufacture of machinery such as:



- Annealing lehrs for containers and special glasses
- Decorating lehrs
- Lehrs with double belts
- Toughening lines on belt and spindle
- Mould preheating ovens
- Cross conveyors
- Stackers with two and three axes
- Brushes for all the type of lehrs
- Hot glass scrapers
- Lehrs for special purposes

All machinery is manufactured entirely at CAR-MET's premises, in the north-east of Italy. Our services for clients include the pre-testing and inspection of machinery before delivery.

Annealing and decorating lehrs are among the best known products of the company; research and development is the guarantee that our technology is continuously evolving.

Gas or electrical heated lehrs are

manufactured by means of modular design. The burners installed on the lehrs are patented by CAR-MET, adapted to almost any type of gas, having controlled air consumption. Size and configuration of each lehr is based on the space available for the installation and type of production. Heating and cooling systems installed have been developed in accordance with European energy-saving regulations; which reduce operating costs in energy consumptions.

Attention to the environment is not only reduction in energy consumption but also controlled emissions of exhausted fumes. A new technology of heat exchangers and radiant tubes has been developed, manufactured and installed by CAR-MET with the satisfaction of clients. This indirect heating technology is widely used in decorating processes to ensure the best results of final product quality.

COMPANY DATA

CONTACTS

Antonio Zanin - President
Bruno Zanin - Technical Manager
Mario Zanin - Sales Manager

BANKS

All the main banks

AGENTS

Croana, Liberec, Mrs. Jana Stastna

Sales: Czech Republic, Slovak Republic

000 "Ritsteklo" Engineering & Service Company

Russia and Former USSR Republics

Mr. Dimas Nazari

Brazil

SECO Shinsung Engineering Co

Sales: South Korea

Mrs. Aurelia Mendaluk - Poland

SDC IC VE DIS TICARET LTD. STI

Turkey

Graphite Glass S.A. - Mexico

Glass Source - Iran

Hansaliya Engineers PVT. LTD. -

India

PLANNED EXHIBITIONS

Mir Stekla 2016

Moscow, Russia - 6/9 June 2016

Glasstec 2016

Düsseldorf, Germany
20/23 September 2016

RANGE OF PRODUCTS

- TEMPERING LINES
- ANNEALING AND DECORATING LEHRS
- MOULD PRE-HEATING OVENS
- CROSS CONVEYORS
- SCRAPERS • STACKERS





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COMPANY DATA

CONTACT

Ma Jie - General Manager

ANNUAL TURNOVER

EUR 28 million

TURNOVER FROM GLASS

100%

QUALITY CERTIFICATION

ISO 9001:2008

PLANT AREA

37,100 sq.m.

NUMBER OF EMPLOYEES

500

COMPANY FOUNDED

1976

NOMINAL CAPITAL

EUR 2.52 million



AREAS OF ACTIVITY

Changshu Jianhua Mould Technology Co., Ltd. is a leading glass mould manufacturer in Asia.

JH Mould acquired OI Tianjin Mould in 2014; and currently operates two plants, with one new NNPB glass mould plant under construction. The company operates the first automatic casting resin foundry in Asia, and its products are classified as container moulds and tableware moulds, with container moulds as its main production.

JH Mould is dedicated to providing worldwide first-class customers with various bottle and container moulds and accessories, which are applicable to NNPB, B&B and P&B processes, and is also to supply moulds, mould holders and accessories for tableware and kitchenware, produced using press, blow and P&B processes.

Jianhua Mould has more than 40 experienced engineers who use advanced CAD/CAM/CAE software to design the moulds, set the programmes and simulate real samples. In addition, to meet the demand of customers regarding complicated designs, the company's engineers always analyze heat distribution and simulate the glass forming process in the moulds using advanced software.



Jianhua Mould has established its leading position in the glass mould industry thanks to its complete quality control system, highly-trained quality control personnel, advanced inspection facilities, as well as the aim of continuous improvement in quality systems.

Jianhua Mould has always upheld the philosophy of eternal golden triangle: customer's satisfaction, company's profitability, and employees' sense of achievement.

RANGE OF PRODUCTS

- MOULDS • NECK RINGS • ACCESSORIES
 - CASTINGS FOR MOULDS • MOULDS AND ACCESSORIES
- FOR BOTH THE CONTAINER AND GLASS TABLEWARE INDUSTRIES**

COLOROBBA CONSULTING S.r.l.

Glass Engineering & Contracting division



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COMPANY DATA

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Alessandro Bandini
Technical Director
E-mail: bandinia@colorobbia.it
Lorenzo Mencancini - Area Manager
E-mail: mencancinil@colorobbia.it

ANNUAL TURNOVER OF THE GROUP

> EUR 530 million

PARENT COMPANY

Colorobbia Group

PLANNED EXHIBITIONS

Glasstec 2016
Düsseldorf, Germany
20/23 September 2016



AREAS OF ACTIVITY

Glass Engineering & Contracting is a new division of **Colorobbia Consulting**, sister company of the Colorobbia Group, and dedicated to the supply of integrated services.

Thanks to the wide experience and expertise acquired in raw materials in glass industry, the **GE&C** division aims at providing knowhow in R&D, design, realization, and supplying technical services in the main industries of flat glass, hollow glass, glass ceramic and technical glasses, as well as skilled contracting services necessary to these types of production.

The Colorobbia Group is specialized in the production and distribution of raw materials and semi-finished products for ceramic and glass industry. The head office is in Sovigliana, Vinci (Firenze) with 28 companies and more than 2000 employees in 18 countries.

The **GE&C** division was constituted in March 2015, with the administrative and operating offices in Sovigliana, Vinci (FI), via Pietramarina 53. Thanks to the many years of experience of our consultants and collaborators acquired in many countries all over the world, we are present in these countries to satisfy requirements of our clients wherever they are, without overlooking in any case our origin and our Italian companies. The GE&C division is specialized in the following areas of the glass and glass ceramic industries:

Hollow glass	Table ware, Food & beverage, Pharmaceutical, Container glass
Flat glass	Float glass, rolled & patterned glass
Technical glass	Continuous fibers, fiber glass & basalt wool
Glass ceramic	Architectural glass

The new **GE&C** division aims at supplying its services both to glass industries working in the above described areas, and to companies designing machinery and equipment for the glass industry. Furthermore, with the experience and know-how in technological solutions on glass ceramic systems, the **GE&C** division can provide customized services also to all companies interested in the realization of special glass and glass-ceramic systems; finally our R&D and chemical laboratories can prove to be a winning support to the customization of the specific productions.

GE&C knows, compares and solves specific problems related to industrial investment projects and offers a wide range of services to clients eager to succeed in their projects.

We are also able to carry out ad customized industrial feasibility studies, supply full range services of engineering – procurement - construction, and assist our clients in all phases of a new investment project, from design to realization, making sure that execution is adequate, on schedule and within budget. With our constant and reliable support, our clients will get the best from their projects.

RANGE OF PRODUCTS

- BATCH CHARGERS • BATCH/CULLET PREHEATERS • BATCH PLANTS • COLOURS & ENAMELS • CONSULTING SERVICES
- CONTROL & AUTOMATION SYSTEMS • ELECTRIC BOOSTING SYSTEMS • ELECTRODE HOLDERS • FIBERGLASS / GLASSWOOL PRODUCTION LINES, EQUIPMENT & PRODUCTS • FOREHEARTHES & SYSTEMS • FURNACES: ELECTRIC • FURNACES: MELTING
- FURNACES: METAL STRUCTURES • FURNACES: OXY-FUEL OR RECUPERATIVE • FURNACES: PREHEATING SYSTEMS • FURNACES: REPAIR, MAINTENANCE & REVAMPING • GLASS BRICK PRODUCTION LINES • GLASS RECYCLING PLANTS • HEATING SYSTEMS • PLANT UTILITIES • RAW MATERIALS • RECYCLING SYSTEMS • REFRACTORIES INSTALLATION SERVICES
- STIRRERS • TURNKEY PLANTS ENGINEERING & CONSTRUCTION



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COMMERSALD IMPIANTI

This page on the Internet:
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COMPANY DATA

CONTACTS

Massimo Trigari
General Manager
Giovanni Messedaglia
Sales Manager

COMPANY FOUNDED

1997

HEAD OFFICE AND ADMINISTRATION

Commersald Spa

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PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
20/23 September 2016

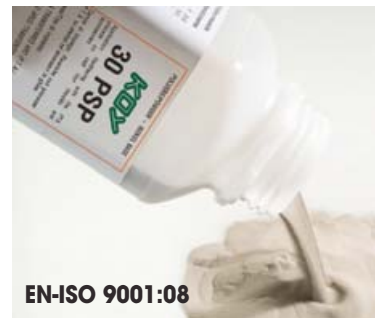
Valve World

Düsseldorf, Germany
29 November / 1 December 2016

RANGE OF PRODUCTS

- COATING OF MOULDS
- INDUCTION PRE-HEATING FURNACES
- WELDING OF MOULDS & ACCESSORIES
- PTA WELDING POWDERS

AREAS OF ACTIVITY



EN-ISO 9001:08

Numerical controlled automation is being introduced to glass mould production and repair by Italian welding equipment supplier **COMMERSALD IMPIANTI srl**. This task remained dependent on the manual application of spray-fused canisters and powder products long after other aspects of the manufacturing process had been automated. Commersald Engineering believes that its *Roba* series of workstations can perform all the necessary functions of manufacturing and repairing moulds and other glassmaking accessories. The welding equipment, complete with torches and power supplies compatible with various movements, designed and manufactured entirely by Commersald Engineering, can be selected according to need. It is available in various configurations and with power ranging from 200-400A.

All these work centres are managed by numerical control, (NC) with dedicated software for both management of movements and for welding parameters. Programming is ISO standard, the same as normal NC machines for removing shavings.

The plants have the following characteristics:

- a torch with a copper tapering nozzle able to work in 200A continuous cycle on moulds and accessories of all dimensions for the glass industry, with constant penetration on the whole profile;
- 80kg max surfacing moulds, with pre-heating of pieces at temperatures up to 300°C for cast iron moulds and 400°C for bronze moulds;
- 20mm-thick metal structure, arc welded, quench and tempered steel with machined locator tables;
- programming simplified by the use of icons and windows.

All this equipment can be accessorized with Commersald Engineering induction heating units **HEAT 12-24 Kw** for correct, fast, precise and economic pre-heating of the pieces.

Commersald Group's KOY trademark is one of the most complete, well-known and used line of welding materials and **PTA powders** in particular in Europe. The quality sales system of the group's welding consumables has been certified EN-ISO 9001:08 as a further warranty of excellence of its products.

Commersald Group's range of PTA powders includes specific Ni/Co/Fe grades for the glass industry with different hardness and with specific features for cast iron, bronze or steel moulds.

Commersald claims to be the leading European supplier of **Plasma Transferred Arc** equipment, as well as focusing on developing new products and improving its machinery in every aspect. It also places emphasis in the assistance it provides, often external, for customers. This includes customizing machines for their specific requirements.





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 hollow_eme.pdf](http://www.glassonline.com/hollow_eme.pdf)

COMPANY DATA

CONTACTS

Jens Rosenthal, Reinhold Wenig
 Managing Directors

RELATED COMPANY

Nikolaus Sorg GmbH & Co. KG

ANNUAL TURNOVER OF THE COMPANY

EUR 20 million

TURNOVER FROM GLASS

100%

QUALITY CERTIFICATIONS

ISO 9001-2000

SALES

Domestic: 30% - **International:** 70%

NUMBER OF EMPLOYEES

70

COMPANY FOUNDED

1920

RELATED COMPANIES

Shanghai Precision Dosing & Weighing System Co,
Nikolaus Sorg GmbH & Co KG,
SKS Sorg Keramik Service GmbH



RANGE OF PRODUCTS

- BATCH HOUSES
- CULLET TREATMENT PLANTS
- BATCH PREHEATING
- RECYCLING PROCESSES
- AUTOMATION
- SERVICES

AREAS OF ACTIVITY

EME Maschinenfabrik Clasen GmbH is a leading global supplier of batch preparation plants, cullet handling equipment and batch charging technology to the glass industry. Established almost 100 years ago, the company has a long history of service to the glass industry.

Customized solutions ranging from single component supply through to complex turnkey batch plants are on offer.

EME has world class offerings for:

• Container glass	• Float glass
• Fiber glass	• Solar glass
• Tableware	• Thin glass
• Special glass	• Display glass
• Water glass	• TV glass
• Lighting glass	

EME batch-charging technology provides for a completely sealed doghouse, minimized dust, lower energy consumption, fewer emissions and reduced rouge air entering the furnace.

The EME-NEND® charger can be used in small furnaces with less than 100t/day, as well as in furnaces with a melting capacity of more than 500 t/day.

All benefits of the EME-NEND® batch-charging family are available with screw feeder or a vibratory tube transport system.

Since 1987 EME has been part of the SORG Group.

The SORG Group, comprising of EME, Nikolaus Sorg and Sorg Keramik Services (SKS), have the unique capability to supply all the necessary equipment and technology required in the complete batch and melting process, starting with the delivery of the raw materials right through to the transfer of the conditioned glass to the forming process.

Combined with the companies of the SORG Group and its sister company Shanghai Precision, EME delivers a truly global Sales and Service Network to all its customers.



Glass is our Passion

EMMETI S.p.A. / SIPAC S.p.A.



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EMMETI SIPAC

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COMPANY DATA

CONTACT

EMMETI:

I. Tesauri - President
F. Savazzi - Vice-President
F. Boschi - Sales Director
D. Tarantolo - Sales Manager
A. Bertinelli - Sales Manager
E. Zambrelli / G. Martino
Sales Assistant

SIPAC:

C. Azzali - President
S. Morini - Sales Assistant

GROUP ANNUAL REVENUE

EUR 100 million

ANNUAL REVENUE

EUR 75 million (Emmeti/Sipac)

NUMBER OF EMPLOYEES

180 (Emmeti/Sipac)

CAPITAL

EUR 682,000 (Emmeti)
EUR 300,000 (Sipac)

SISTER COMPANIES

MECTRA

Via Galvani, 9 - 42027 Montecchio Emilia (RE), Italy
Tel: +39-0522-863509 - Fax: +39-0522-864536

Chief Executive: G. Ronconi

EMMETI USA LLC

7320 E. Fletcher Avenue - Tampa, Florida 33637 - USA
Tel: +1-813-4906252 - Fax: +1-813-4906253

President: F. Savazzi

Sales Manager: B. Zarnick-Duffy

Technical Manager: L. Garcia

LOGIK SRL

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Tel: +39 0521 611116 - Fax: +39 0521 680495

E-mail: info@logik.it - www.logik.it

PLANNED EXHIBITIONS

Baku Glass 2016

Baku, Azerbaijan - 1/2 March 2016

China Glass 2016

Shanghai, China - 11/14 April 2016

Glassman Middle East 2016

Abu Dhabi, UAE - 10/15 May 2016

Mir Stekla 2016

Moscow, Russia - 6/9 June 2016

Glasstec 2016

Düsseldorf, Germany
20/23 September 2016

AREAS OF ACTIVITY

Emmeti and **Sipac** share their expertise in the glass and bottling industries with their wide range of machines installed worldwide. Previously, focus was on standard production lines in glass plants, however as industry needs have evolved, so has that of Emmeti and Sipac, enabling them to redirect their capabilities and experience to resorting lines. Though not as demanding as production lines which have to deal with the flow of glass 24/7, Emmeti and Sipac realize the importance of reselect lines to the industry. Emmeti and Sipac understand that plants operating reselect lines have a need to improve line efficiency, reduce labor, and automate their plant, or improve their automation processes with leading capital equipment technology. Emmeti and Sipac engineer, design, manufacture and install the equipment to do just that: depalletizers, case packers, case palletizers which are mainly required on reselecting lines, repacking lines (mainly in the US), as well as labelling/printing lines.

Reselecting lines are required to double check the quality of glass bottles/jars, in the case of malfunctioning of the inspection equipment, or just as a random verification to ensure the inspection machines are properly adjusted and that quality standards are achieved.

Repacking lines are those where the market (main users) require bottles in cases. Bottles are depalletized and packed into cartons with or without partitions, depending on the type of cartons used by the customers. In some cases, partitions are an integral part of the carton itself, in other cases partitions are inserted right after the case packer and move down into position as they move along on a vibrating belt. This method of inserting partitions inside the cases after the bottles have been inserted is to safeguard the quality of any applied label. All cases are then palletized, up to 6 layers/min., with low-level machines and up to 11 layers/min., with high-level machines.

Labelling/printing lines are those where the glass plants are required to label/print all bottles and then repack them, either in bulk or cases.

Emmeti and Sipac, together, can provide full service engineering, manufacturing and commissioning of your production lines, as well as any type of resorting/repacking lines, in order to best suit your customers' demands.



RANGE OF PRODUCTS

• COLD-END LINES • PALLETIZERS



Via delle Industrie 49
33050 Pavia di Udine
Italy
Tel: +39 - 0432 - 655270
Fax: +39 - 0432 - 655166
E-mail: ectmix@ectmix.com
www.ectmix.com



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COMPANY DATA

CONTACTS

Mario Zaccaron
Managing Director
Tiziano Trangoni
Area Manager

SALES

Domestic: 10% - **International:**
90%

TURNOVER FROM GLASS

35%

NUMBER OF EMPLOYEES

28

COMPANY FOUNDED

1999

RANGE OF PRODUCTS

- MIXERS

AREAS OF ACTIVITY

Eurostar has been manufacturing planetary mixers and relative accessories since 1999, while key staff has 30 years of experience.

Planetary mixers bring new a mixing concept into the glass industry: ingenious design, revolutionary lay-out, combined mixing star/blade movements and high speed place this mixer close to the top in terms of performance, homogeneity and cycle time. Pertinent data available from Philips Lighting test certificate.





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Falorni Gianfranco Srl**
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www.falornitech.com



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COMPANY DATA

CONTACT

Riccardo Scarselli - General Manager
Andrea Zucconi,
Simone Scarselli, Lucia Macaluso
Commercial Officer
Andrea Greinschgl, Biagio Bifano
Technical Office

ANNUAL TURNOVER OF THE COMPANY
EUR 6,0 million

NUMBER OF EMPLOYEES
16

COMPANY FOUNDED
1958



RANGE OF PRODUCTS

- TURNKEY GLASS PRODUCTION PLANTS
- BATCH SYSTEMS
- CONTINUOUS FURNACES
- CONDITIONING AND COLORING FOREHEARTHES
- CONSULTANCY, ASSISTANCE, SUPERVISION

AREAS OF ACTIVITY

FALORNI TECH is the industrial division belonging to Falorni Gianfranco Srl an Italian company operating as supplier of services and technology for the hollow glass industry since 1958.



FALORNI TECH was founded with the aim of designing, planning, building and installing avant-garde technical plants and machinery for large modern industrial glassworks.

FALORNI TECH has been conceived with a high-tech and extremely flexible company structure to face today's challenges, in particular those regarding industrial glassworks manufacturing tableware and containers.

FALORNI TECH offers a wide range of technology such as:

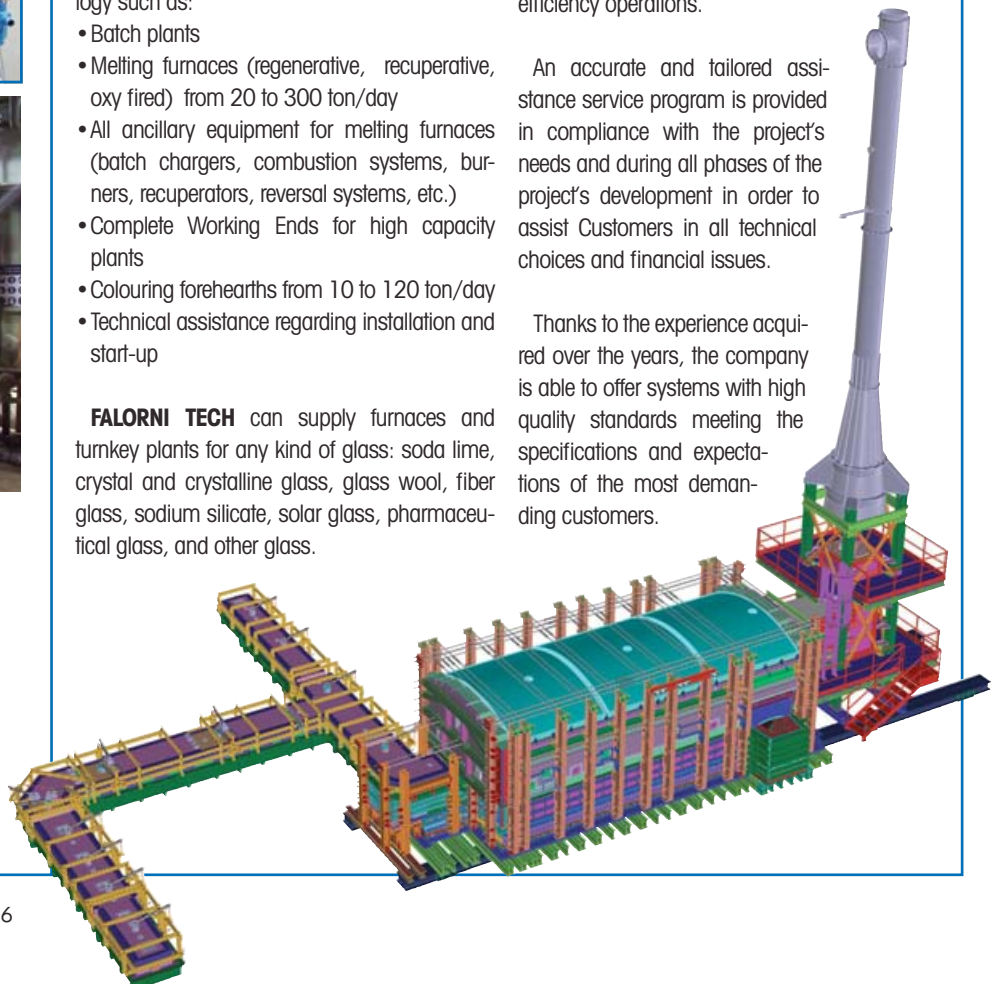
- Batch plants
- Melting furnaces (regenerative, recuperative, oxy fired) from 20 to 300 ton/day
- All ancillary equipment for melting furnaces (batch chargers, combustion systems, burners, recuperators, reversal systems, etc.)
- Complete Working Ends for high capacity plants
- Colouring forehearths from 10 to 120 ton/day
- Technical assistance regarding installation and start-up

FALORNI TECH can supply furnaces and turnkey plants for any kind of glass: soda lime, crystal and crystalline glass, glass wool, fiber glass, sodium silicate, solar glass, pharmaceutical glass, and other glass.

The plants designed by FALORNI TECH are aimed at reducing the environmental footprint of the glass production process using efficient technologies, optimizing overall consumption, limiting the waste of materials and energy. In particular, FALORNI TECH is specialized in Oxy-fuel furnaces with low NOx emission and high-efficiency operations.

An accurate and tailored assistance service program is provided in compliance with the project's needs and during all phases of the project's development in order to assist Customers in all technical choices and financial issues.

Thanks to the experience acquired over the years, the company is able to offer systems with high quality standards meeting the specifications and expectations of the most demanding customers.





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 Fax: +44 - 1736 - 351198
 E-mail: general@fic-uk.com
www.fic-uk.com/FIC/default.htm



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COMPANY DATA

CONTACTS

S.C. Hakes - Chief Executive Officer
N. Marston - Contracts Manager
R. Gloyn - Administration
S. King - Engineering Manager
Steve Burns - Technical Manager

ANNUAL TURNOVER OF THE GROUP

EUR 300 million

ANNUAL TURNOVER OF THE COMPANY

EUR 5 million

TURNOVER FROM GLASS

100%

SALES

Domestic: 5% - **International:** 95%

NUMBER OF EMPLOYEES

13

COMPANY FOUNDED

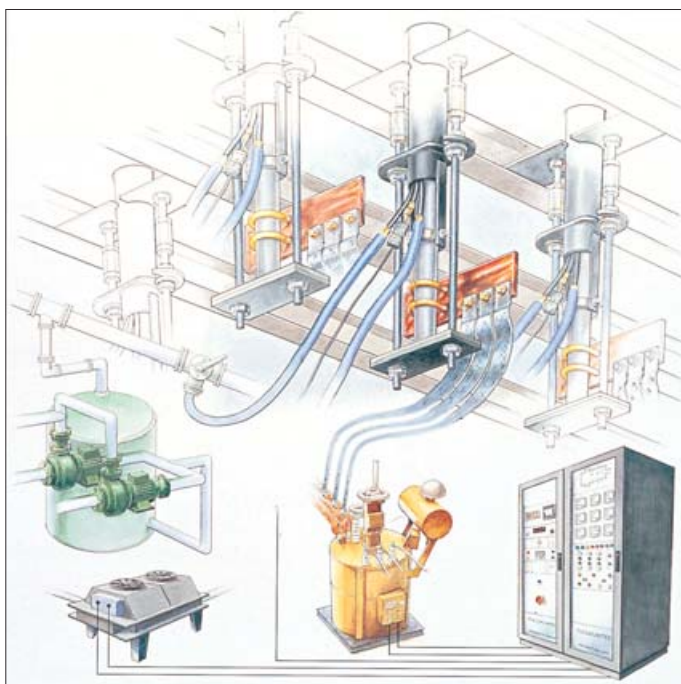
1980

AREAS OF ACTIVITY

F.I.C. (UK) Limited designs and supplies all-electric furnaces as well as electrical boosting systems for a wide range of glass types and manufacturing processes including float, fibre, container, and borosilicate. In addition we offer a number of glass conditioning options such as our Isothermal unit for glass conditioning in the forehearth or distributor to eliminate top-to-bottom and side-to-middle temperature differences. This system significantly improves thermal homogeneity in coloured glasses and high productivity forehearths in flint glass. We also offer heat extraction systems to extract heat out of the glass to aid glass conditioning and reduce gas consumption using removable water-cooled tubes. These tubes can be placed anywhere from the throat through to the back of the forehearth.

The range of electrode holders manufactured by FIC includes the unique High 'Q' holder in which the cooling circuit is replaceable in under 10 minutes.

F.I.C. is pleased to announce that it is an authorized partner of NARCO to market Emissshield® nano-particle coating technology to dramatically improve the emissivity of refractory surfaces, which can give fuel savings of up to 10% as well as longer refractory life. ISO 9001 accredited.



RANGE OF PRODUCTS

- FURNACE DESIGN • ELECTRIC MELTING, ELECTRIC BOOSTING, ELECTRODE HOLDERS • ISOTHERMAL UNIT FOREHEARths
- HVP FOREHEARths • ELECTRODE MAINTENANCE UNITS



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www.fimaolimpia.it



Fima-Olimpia Fonderie s.p.a.

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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Emilio Fontanelli - Sole Director

Alessandro Fontanelli
Commercial Director

Luigi Minore - Production Manager

Elena Fontanelli
Administration Director



ANNUAL TURNOVER OF THE COMPANY

EUR 10 <----> 25 million

BANKS

Monte Paschi di Siena
Cassa Risparmio Firenze

NUMBER OF EMPLOYEES

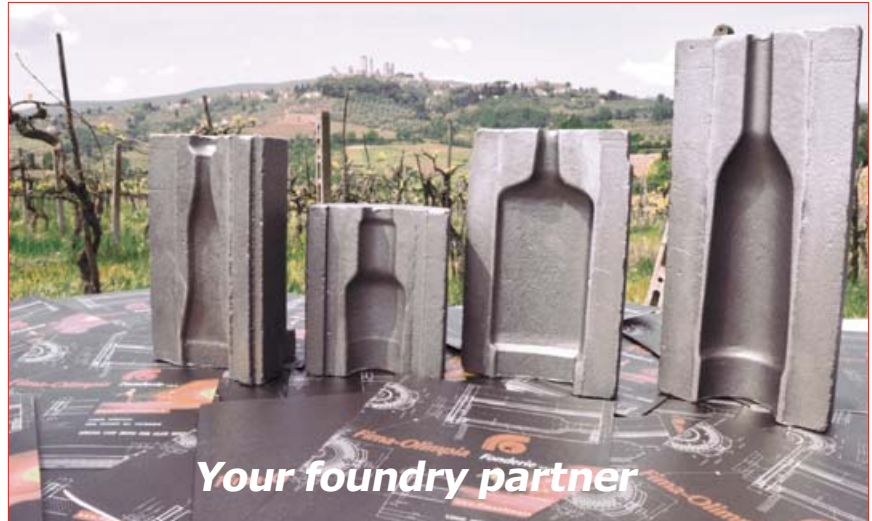
40 <----> 60

COMPANY FOUNDED

1964

RANGE OF PRODUCTS

• CAST IRON AND ALLOYS FOR MOULDS



Fima Olimpia Fonderie is located in Tuscany, a few kilometers from San Gimignano (SI).

It is a foundry producing castings in special cast iron for glass moulds. Thanks to highly technological production facilities and advanced control instruments, the company offers the market high quality products at competitive prices.

The logistic and technical organization allows Fima Olimpia to provide fast solutions in productive terms as well as in customer service.

Fima Olimpia Fonderie is a customer-oriented company which has client needs as its priority - from small to larger companies.

The company concentrates on research and development in order to offer the highest quality products and has had ISO 9001 certification since 1997.

Fima Olimpia Fonderie employs over 50 people and offers its clients:

- more than 50 years of foundry experience
- all the new technologies in terms of design and production of moulds
 - new plants in order to have the maximum productive capacity
 - 14 different kinds of special cast iron that enable to satisfy all customer needs
 - a modern analysis laboratory that gives us the capacity to monitor production constantly
 - high speed deliveries within 7 days from the date of the order to all European countries
 - competitive price on international markets.



New Otto Junker induction melting plant, capacity of 7 tons per hour. This installation has greatly increased the capacity of production flexibility and improved the quality of products



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www.fluorital.com



FLUORITAL

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COMPANY DATA

CONTACTS

Alberto Gozo - Managing Director

QUALITY CERTIFICATION

ISO 9001 / UNI EN ISO 9001:2008
OHSAS 18001:2007
ISO 14001/UNI EN ISO 14001:2004

SALES

Domestic: 30% - **International:** 70%

NUMBER OF EMPLOYEES

45

COMPANY FOUNDED

1956



RANGE OF PRODUCTS

• **SPRAY VARNISHES AND SILK-SCREEN PRINTING INKS FOR GLASS DECORATION AT LOW TEMPERATURES**

AREAS OF ACTIVITY

Fluorital is a dynamic, family owned and run company with the main plant located in Italy near Venice.

With more than 25 years of experience in the research and production of organic paints and silk-screen inks for glass decoration. Fluorital produces different types of spray paints, roller varnishes, and screen printing inks: UV-curable and solvent-based inks.

The application fields of its products include perfume and cosmetic packaging, wine and spirit bottles, tableware, flat glass for furniture and interiors, and lighting glass.

All products are lead- and heavy metal free, and can be applied directly onto glass, as they do not require any primer.

All products are curable at low temperature or, when specified, with UV lamps, enabling important energy savings compared with other products.

The physical and mechanical resistance of Fluorital's products to the most severe tests required in the different market fields makes them the top reference on the market.

Fluorital invests a lot of resources in Research and in its laboratories; beside the continuous update of more consolidated products, research is aimed at developing new finishings and products with even more efficient resistance, and environmentally friendly characteristics.

Currently, as an alternative to vacuum metallization, Fluorital is introducing a simple, low temperature spray metallization process that can be run on most standard decoration lines.

Fluorital supplies top quality products to colour your imagination.

SISTER COMPANIES

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FLUORITAL USA inc.

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FLUORITAL POLSKA sp.zo.o.

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Fax (+48) 03 43635174
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FLUORITAL

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Konur Sokak no.:69/9
çankaya ANKARA (06640) - Turkey
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2016

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Vidrio
PLANO E INDUSTRIAS AFINES

ORGANIZER:

A151 Srl

SALES OFFICE:

Smartenergy Srl

Via Antonio Gramsci 57, 20032 Cormano, Milan (Italy) • Tel.: +39-02-66306866 • Fax: +39-02-66305510

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COMPANY DATA

CONTACTS

Fabio Petri - Sales Manager

Sabrina Bartalesi
Financial Manager

ANNUAL TURNOVER OF THE COMPANY

EUR 7 million

TURNOVER FROM GLASS

70%

SALES

Domestic: 40% - **International:** 60%

BANKS

Monte dei Paschi di Siena
Unicredit
C.R.F.

OFFICE AREA

500 sq.m.

PLANT AREA

4,000 sq.m.

NUMBER OF EMPLOYEES

30 < ---- > 40

COMPANY FOUNDED

1962

NOMINAL CAPITAL

EUR 119,000



AREAS OF ACTIVITY

Fonderie Bartalesi was founded in 1962 and is one of the main manufacturers of bronze alloys for moulds for the production of glass bottles and jars.

The company concentrates on research and development in order to offer the highest quality products on the worldwide market and has ISO 9001 and ISO 14001 certificates.

Fonderie Bartalesi can offer its customers:

- more than 30 years' experience in the glass market;
- new plants and machines to improve production and decrease delivery times;
- more than 5 cast tons per day of bronze alloys for the glass industry;
- specialized production of bronze neck rings with Ni-insert;
- 3 induction furnaces;
- 7 different types of bronze alloys for the glass industry;
- catalogues of standard models of bottom plates, baffles and neck rings;



- dimensional tests, chemical analysis, hardness tests and metallographies;
- new machine and high tech programme to produce new toolings, in order to improve casting precision and to decrease delivery times;
- very fast deliveries of 7/10 days from order date to all European countries;
- special bronze alloy studied and tested for mould production, with very good thermal conductivity, hardness, mould cleaning, easy weldability.

Developments in 2016

- The production of cast iron, which will complement that of bronze to respond completely to client requests. This cast iron will be used in the production of moulds, bottom plates, baffles, neck rings and accessories for the hollow glass industry.
- New automatic green sand facility.
- Investments in research and development of new alloys for mould production.
- New alloy B02 S1, the best for bronze moulds.



- Fonderie Bartalesi has also installed an electric furnace for thermal treatment testing on bronze moulds.

RANGE OF PRODUCTS

- **BRONZE ALLOYS AND CAST IRON FOR MOULDS, NECK RINGS, BAFFLES AND BOTTOM PLATES**



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www.fondervaldelsane.com



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AREAS OF ACTIVITY



More than 55 years of activity!

Since 1961, Fonderie Valdelsane has always been increasing its specialization in research, production and services for the worldwide hollow glass sector.

Our experience has led us to constantly improve the ability to understand the needs and demands of the market. The company was a pioneer in the development of innovative materials for glass industries, our material has become a real reference - such as **K250** - for mould production all over the world, and Fonderie Valdelsane is still holding its leadership position through continuous investments in research, human resources and technologies.

However, the progress of the company does not regard only the quality of cast irons and copper alloys, but also the services reserved to our clients, **entirely customized** as per their individual needs.

WHAT WE OFFER:

- 100% made in Italy;
- Catalogue of standard material including **18 types of cast irons** and 5 types of specific copper alloys for glassmaking moulds, neckrings and accessories;
- Continuous research in our materials for even better performances;
- Full availability to develop new chemical composition, upon clients' request;
- ISO 9001, ISO 14001 and EMAS certifications for the whole supply chain, including production, service and respect for the environment;
- Competitive prices;
- **Fast delivery**: up to 5 working days from order;
- Shipment to final destination, thanks to our fleet of 5 trucks and strong partnerships with reliable couriers, for out-of-EU deliveries;
- Highest quality of cast irons and copper alloys in the international market;
- In-house laboratory, always available for pre- and post-sale services;
- Daily production capacity: **more than 60 tons** for cast iron and 4 tons for copper alloy;
- Internal modelling department, equipped with CAD/CAM programs and CNC machines;
- Every single item is accurately checked at various control

COMPANY DATA

CONTACTS

Roberto Gerbi - CEO

Stefano Gerbi - Sales Director

Claudio Anniballi - Technical Director

Manuel Papi - Export Manager

ANNUAL TURNOVER

EUR 15 <----> 25 million

BANKS

MPS,
Unicredit

NUMBER OF EMPLOYEES

55 <----> 60

COMPANY FOUNDED

1961

MEMBERSHIP OF ASSOCIATIONS

Confindustria
Assofond

RANGE OF PRODUCTS

• SPECIAL CAST IRON AND COPPER ALLOYS FOR MOULDS & ACCESSORIES

points, from raw material selection up to packaging. No one of our products leaves the warehouse if not fully complies with the dimensional and chemical requirements;

- Enthusiastic and proactive approach facing any new challenge.

Fonderie Valdelsane. Next exit: the future





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E-mail: info@futronic.de
www.futronic.de



futronic

automation in a new dimension

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COMPANY DATA

CONTACTS

Wolfgang Lachmann, Michael Preuss
Managing Directors

Marc Meersschaut, Murat Yolacan
Sales Managers

PARENT COMPANY

Jetter AG

ANNUAL TURNOVER

EUR 11.2 million

TURNOVER FROM GLASS

65%

QUALITY CERTIFICATION

DIN EN ISO 9001 and 14001

SALES

Domestic: 50% - **International:**
50%

BANKS

BW-BANK STUTTGART
VOLKSBANK TETT NANG

OFFICE AREA

1,575 sq.m.

PLANT AREA

2,050 sq.m.

NUMBER OF EMPLOYEES

70

COMPANY FOUNDED

1972

NOMINAL CAPITAL

EUR 260,000

PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany - 20/23 September 2016

Glassman South America 2017

Buenos Aires, Argentina - 29/30 March 2017

Glasspex India 2017

Mumbai, India - 02/04 April 2017

China Glass 2017

Beijing, China - 24/27 May 2017

Mir Stekla 2017

Moscow, Russia - June 2017

RANGE OF PRODUCTS

- **ELECTRONIC CONTROL AND INFORMATION SYSTEMS**

AREAS OF ACTIVITY

The German company **futronic GmbH** is an electronics industry enterprise, involved in the development, manufacturing and distribution of technical systems, particularly of electronic control and information systems for hollow glass and tableware production, the packing and the mechanical engineering industry.

Strong with stemware

futronic has developed a completely new control concept for rotary glassblowing machines. The system is based on the Siemens Simotion platform which integrates PLC functionality, motion control and technology functions such as those for controlling the hydraulic components of the press. The control solution is divided into two distinct systems. futronic's FBC blow machine control system unites machine control equipment and synchronous drive in one system. It is specially tailored to all items manufactured using the blow-and-blow method. The modular concept is suitable for controlling rotary blowing machines with up to 32 moulding sections. With FBC the individual blowing sections of a rotary glassblowing machine can now be operated autonomously. The advantages: if a fault occurs, each segment can be replaced in a maximum of ten minutes, the control system recognizes the new segment fully automatically. That means a huge reduction in downtime.

The futronic FPC press machine control system, a modular control and drive system for up to 28 moulding sections, controls the presses that actually make the stems. It is optimized for the high-precision control of the servo-hydraulic plunger with absolute repeatability. Gob weight can be adjusted either by altering the viscosity of the glass flow in the platinum feeder or by means of the servo feeder. Fire polishing and Burn-off machines or other production components can be integrated into the control system environment without any problems. The new control concept for blow and press machines is designed for installation in equipment incorporating the very newest technology as well as for retrofitting or modernizing older lines. futronic control systems make production processes more reliable, resulting in higher product quality, significantly improving productivity.



E-Timing system FMT24S

The FMT24S is a state-of-the-art distributed machine control system. It consists of modules which are networked with each other and use, to a large degree, industrial busses for their communication. Expansions with FMT24S specific modules, but also with standard, bus-capable digital I/O modules, analog I/O modules and interface converters etc. are possible. Further features to those above include:

- Full servo integration,
- CANopen® safety bus,
- Valve current monitoring,
- Analogue actuating elements,
- Integrated electric overrides,
- Networked PLCs,
- Mushroom-head push-button without additional wiring,
- Internet technology.

The modular technology used in the system, and its style of integration, offer customers a high degree of flexibility. Each installation is manufactured specifically for that particular customer, taking into account special local conditions, environmental conditions and investments already made.

Synchronous Drive System (FDU24S)

Based on the experience of more than 190 installations of drive systems, futronic has introduced its latest co-production: The Synchronous Drive FDU24S allows the use of Servo motors and is completely operated by means of a PC.

The Synchronous Drive FDU24S can be integrated into a futronic E-Timing System enabling the operator to control both E-Timer and Drive System with the same terminal and control software (OT), eliminating the need for separate adjustment.



GCG GLASS CONSULTING GROUP SRL



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www.glassfrits.eu



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AREAS OF ACTIVITY

The company was created in 1984 by glass technicians highly experienced in the glass sector of containers, tableware, perfumery glass and special glass.

Through a continued focus on research and close cooperation with glassmakers, **GLASS CONSULTING GROUP** can quickly develop and supply special colouring frits which are adapted to the glass composition and forehearth processing parameters of each customer.

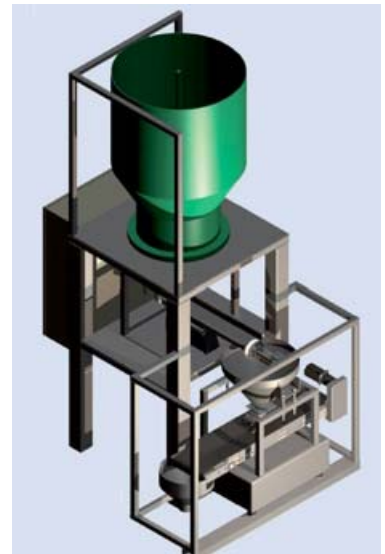
COMPANY DATA

CONTACTS

Raffaele Scaglioni
Managing Director

RANGE OF PRODUCTS

- FEEDER COLORATION
- GLASS FRITS
- BATCH PLANTS
- COMBUSTION EQUIPMENT
- FURNACE FOREHEARHS
- THERMOMETRY
- THERMOCOUPLES FIBROPTIC



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SUPPLIERS 2016



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AREAS OF ACTIVITY



COMPANY DATA

CONTACTS

Rolf Themann - Managing Director
Christian Maehler - CFO
Marco Klee - Production Manager

ANNUAL TURNOVER OF THE COMPANY

EUR 14 million

QUALITY CERTIFICATION

ISO 9001

SALES

Domestic: 25% - **International:** 75%

BANKS

BGL Paribas, Deutsche Bank

OFFICE AREA

500 sq.m.

PLANT AREA

9,000 sq.m.

NUMBER OF EMPLOYEES

50

COMPANY FOUNDED

1984 (Part of Ruhrglas since 1923)

NOMINAL CAPITAL

EUR 25,000

REGISTERED TRADE MARKS

GPS®

SALES OFFICE

GPS Essen, Germany
Tel.: +49 201 36 00 771

PLANNED EXHIBITIONS

Glasstec 2016
Düsseldorf, Germany
20/23 September 2016

Continuously. Worldwide. Around the clock.

Our Service:

- assembly and installation (mechanical and electrical)
- start-up support
- troubleshooting
- life time extension with long term maintenance contracts
- guaranteed prompt supply of spare parts & minimized downtime
- certified audits

We provide **IS Machines** in the best quality and with long lifetime for up to 20 years and more.

Together with our sophisticated components, we are able to give our

customers advantages for their production:

- over 90% PTM from the first start up of a machine
- optimal production rates
- servo technology only where it is useful
- customized designs for your individual and specific requirements

Our Portfolio:

- new machines
- machine rebuild and conversion
- modernization
- focus on safety and ergonomics
- inspection and exchange of old technology
- customized designs

RANGE OF PRODUCTS

- **IS MACHINES**
- **ALL COMPONENTS FROM THE FEEDER TO THE CONVEYOR**
- **COMPONENTS WITH SERVO UNITS**
- **SERVICE 24/7; REPAIRS AND MAINTENANCE CONTRACTS**
- **OPERATION AND PRODUCTION TRAININGS**
- **WIDE RANGE OF SPARE PARTS AND EXTENSIVE CATALOGUE**



Via Cascina Lari
56028 San Miniato (PI) - Italy
Tel: +39 - 0571 - 4442
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www.glassservice.it



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www.glassonline.com/hollow_glassservice.pdf

COMPANY DATA

CONTACTS

Fulvio Puccioni, Fabrizio Brogi
Emilio Frediani
Technical Office

Luciano Montagnani
Francesco Montagnani
Alessandro Zonato, Anton Kotliarov
Customer Care Office

Giulio Isernia
Fulvia Corradini, Claudio Viti
Sales Office

ANNUAL TURNOVER

USD 15 million

TURNOVER FROM GLASS

100%

SALES

Domestic: 20% - **International:** 80%

BANKS

Monte dei Paschi di Siena

NUMBER OF EMPLOYEES

25

COMPANY FOUNDED

1994

MEMBERSHIP OF ASSOCIATIONS

GIMAV, Associazione Industriali Firenze

FOREIGN OFFICES

Portugal • Spain • France • Romania
• Czech Republic • Poland • Ukraine
• Russia • Turkey • Egypt
• India • China • Taiwan
• South America • North America
• Germany • Iran



AREAS OF ACTIVITY

Glass Service provides the highest standards of technology applied to the hollow glass industry. The Italian company designs, produces and maintains a wide and complete range of equipment.

GLASS MELTING TECHNOLOGY DIVISION

- automatic and semi-automatic batch plants and cullet recycling plants
- day tanks and pot furnaces
- recuperative and regenerative continuous melting furnaces
- boosting systems
- forehearths
- colouring forehearths with frit dosing systems
- batch chargers
- heat recuperators for day tanks and continuous furnaces
- automatic control level machines with platinum probe, with or without electronic controller

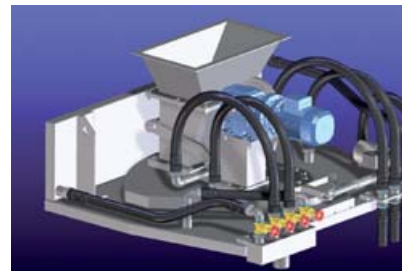
- stirrers and stirring machines
- control boards
- combustion systems for any kind of fuel, gas, oil and reversal plants
- burners for any kind of fuel, gas, oil
- special machinery for the glass industry

Moreover, the company provides complete assistance service for customers, assembling and maintaining all the supplied plants. Start-up and training are also provided.

ROBOTICS DIVISION

Glass service is, today, a leader in the field of robotics for the glass industry.

- Gathering robots (4-, 5- and 6-axes)
- Blowing robots
- Suction robots
- Fire polishing robots
- Handling robots



RANGE OF PRODUCTS

- BATCH PLANTS • MELTING FURNACES
- REFINER AND FOREHEARTHES • COMBUSTION PLANTS
- ANCILLARY EQUIPMENTS • GATHERER ROBOTS

GRAPHOIDAL DEVELOPMENTS



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E-mail: sales@graphoidal.com
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COMPANY DATA

CONTACTS

Mark Johnston - Managing Director
Tony Marchetta
Customer Support Manager
Andy Stevenson - Sales Engineer

COMPANY FOUNDED

1958



AREAS OF ACTIVITY

Graphoidal Developments Ltd. is a specialist lubrication and engineering company, supplying systems to the glass container and tableware industries.

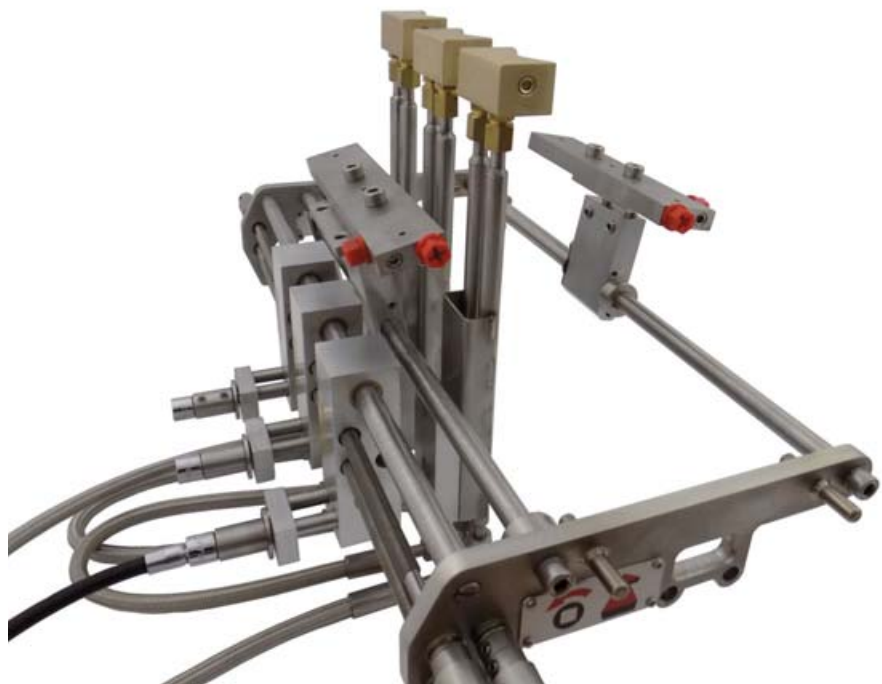
The company's expertise is in precise pumping, control of mixing, dosing and spraying of lubricants and coatings which are a vital part of the glass production process, both in hot- and cold-end areas.

Products include:

- Cold-end coating twin- and single-axis systems;
- Modular shear spray systems;
- Shear spray bars;
- Single feeder shear sprays;
- Cold-end dosing units;
- Hot-end row monitors;
- Multi-zone lubrication systems.

RANGE OF PRODUCTS

- SHEAR SPRAY SYSTEMS
- SCOOP SPRAY SYSTEMS
- EQUIPMENT FOR THE CENTRAL LUBRICATION OF IS MACHINES USING SYNTHETIC OIL
- COLD-END COATING DOSING AND APPLICATION SYSTEMS





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 Fax: +49 - 5724 - 26539
 E-mail: sales@heye-international.com
www.heye-international.com



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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Dirk Pörtner - Managing Director

PARENT COMPANY

Ardagh Group

ANNUAL TURNOVER OF THE COMPANY

EUR 100 million

TURNOVER FROM GLASS

100%

NUMBER OF EMPLOYEES

400

COMPANY FOUNDED

1799/2001

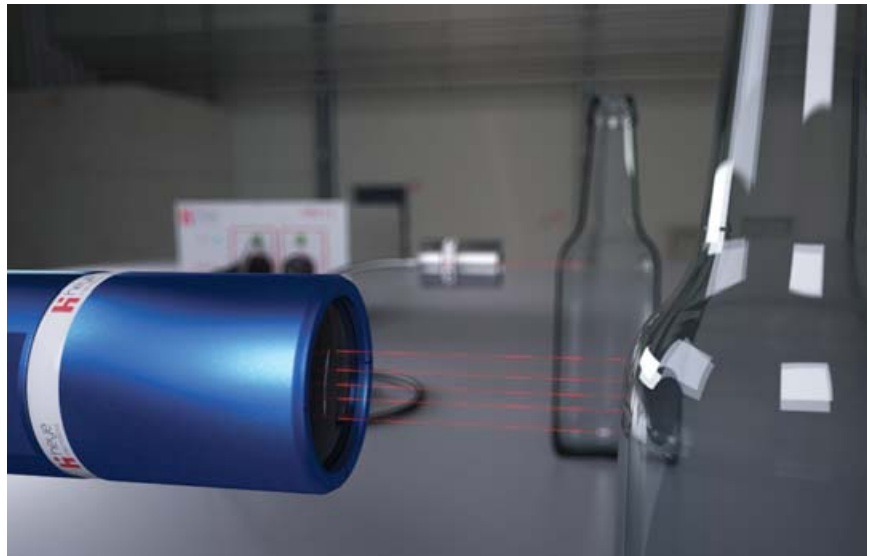
PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
 20/23 September 2016

Cuba Glass 2016

Havana, Cuba - 6/7 December 2016



We are Glass People - Combining Passion and Experience

At **Heye International**, our goal is very simple: to be the leading supplier of expert services and solutions and high performance equipment to the container glass industry. For more than 50 years we have set the standard in container glass technology. Our reputation for quality and innovation has been established by developing high-productivity machines and equipment together with sophisticated glass production technologies, and by building a team of highly skilled engineers and technicians. Heye has extensive knowledge of the day-to-day issues of glass manufacturing. We specialize in the engineering and construction of complete glass container manufacturing plants and enjoy a worldwide reputation in the transfer of high-performance technologies and manufacture of high quality machinery.

Our product portfolio is based on:

- **HiPERFORM**
Excellence in Forming
- **HiSHIELD**
Protection and Transparency
- **HiTRUST**
Passion and Experience



RANGE OF PRODUCTS

- IS MACHINES WITH MODULAR SERVO TECHNOLOGY AND PROCESS CONTROL
- HIGH SPEED SERVO-EQUIPMENT
- HOT END WARE HANDLING
- INSPECTION MACHINES
- HiSHIELD PLANTPILOT INFORMATION SYSTEM
- ENGINEERING AND PROJECT MANAGEMENT
- TRAINING AND TECHNICAL ASSISTANCE AGREEMENTS (TAA)



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www.hornglas.de



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COMPANY DATA

CONTACTS

Stephan Meidl
CEO

Christoph Jatzwauk
COO

Andreas Kopp
General Manager
HORN Bau&Service GmbH

NUMBER OF EMPLOYEES

250

COMPANY FOUNDED

1999

RANGE OF PRODUCTS

- MELTING FURNACES
- FOREHEARTHES
- TINBATHS
- HEATING EQUIPMENT
- CONTROL EQUIPMENT
- ELECTRIC BOOSTING SYSTEMS
- BATCH CHARGERS
- MEDIA SUPPLY EQUIPMENT
- SERVICE WORKS

AREAS OF ACTIVITY

HORN Glass Industries AG, a German **glass melting technology** specialist, designs and supplies complete plants and solutions to the worldwide glass industry. With its international subsidiary companies in the Czech Republic, India, Malaysia and China, HORN fulfils the glass industry requirements for rapid, local service.

With more than 130 years experience in glass melting, HORN has extensive experience in the **design, manufacture and supply of different furnace types and forehearths** for the production of lighting ware, tableware, containers, cast glass, float glass, solar glass and technical glassware.

The range of products includes **utility equipment** such as combustion systems, electric control equipment as well as modern process controlling with SCADA systems, operating at the highest standard, to name but a few.

Moreover, the HORN **service** team covers the diverse requirements of the glass industry. These experts are available to install and commission all melting tanks worldwide. The service staff is able to react quickly in order to provide assistance in the case of problems during glass production.

The fact that more than 20,000 tonnes of glass per day are produced with furnaces made by HORN shows the professional and reliable performance of the market leader in glass melting furnaces. Customers appreciate HORN Glass Industries AG because of its unique properties:



- Technology- and System-solution partner
- Flexibility and customer orientation
- High vertical integration of manufacturing



IRIS INSPECTION MACHINES



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www.iris-im.com



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COMPANY DATA

CONTACTS

Jean-Luc Logel - President
Philippe Volay - Vice President
Majd Rahmani - Technical Director
Sonia Podleiszekova, Eloy Garza, Hung Han
Area Sales Manager
Alexandre Bricout
Customer Service Manager

PARENT COMPANY

Wisetec Group

ANNUAL TURNOVER OF THE GROUP

EUR 37 million

INTERNATIONAL TECHNICAL CENTERS

Bangkok (Thailand)
Beijing (China), Chicago (USA)
Sao Paulo (Brazil)
Monterrey (Mexico)

QUALITY CERTIFICATION

ISO 9001/2000

REGISTERED PATENTS

6

REGISTERED TRADEMARKS

EVOLUTION 16, EVOLUTION 12,
EVOLUTION 5, EVOLUTION 1,
SELECTOR, EVOLUTION DIM,
EVOLUTION ULTIMATE

AREAS OF ACTIVITY

With a workforce of 40 engineers in Research and Development, **IRIS** is recognized as a leading and innovative supplier of glass container camera inspection. IRIS has recently widened its range of products with the new machines Evolution Dim and Evolution Ultimate. Evolution Dim is designed for sidewall and finish profile measurement. This in-line machine measures diameter and roundness, verticality, article height, finish and external profile and its diameter with high precision. Evolution Ultimate inspects high quality perfume articles, tableware or cosmetic wares to detect low contrasted aspect defects. Using the new generation of machines, IRIS is aiming to increase the productivity of inspection machine users.

Inventor of the 16 cameras concept

The success of IRIS' EVOLUTION 16 is based on both the advantage of a multi camera system providing 360° inspection of bottles and jars of any shape and colour, as well as on the simplicity of operations of a fully automatic camera machine with a user friendly Man-Machine interface.

Easy upgrade

The name EVOLUTION chosen for the range of equipment illustrates the possibility given to the end user of the machine to easily upgrade it with the latest algorithms developed by IRIS engineers.

Glassmakers using IRIS machines can rely on the latest software version for their EVOLUTION machines at any time. All the

new improvements for Evolution machines are retrofitable: software and hardware upgrades can be implemented on all existing machines.

A full range of inspection machines

EVOLUTION 1 is a stand-alone finish inspector enabling to detect faults such as LOF (Line Over Finish), blisters, stones, scaly finish, unfilled finish, overpressed and wire edge. Finish inspection is available as a stand-alone machine, but also as an option of EVOLUTION 5, a machine designed for base, as well as base stress inspection and mould number reading. EVOLUTION 12 includes 12 cameras for sidewall inspection and can be extended to EVOLUTION 16 by adding 4 additional cameras for stress detection. EVOLUTION machines have already proven their enhanced capabilities on product as various as penicillin and pharmaceutical containers, Nutella jars, wine, beer, champagne and spirit bottles. Now with Evolution Dim and Evolution Ultimate IRIS proves its capabilities by inspecting cosmetics, perfume and high quality tableware too.

An international SERVICE TEAM

A reactive service team multilingual engineers (French, English, German, Spanish, Russian, Italian, Chinese, Portuguese, Thai,...) ensures not only installation and training but also servicing of the EVOLUTION equipment during the entire life cycle of the machines.



PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
20/23 September 2016

Cuba Glass 2016

Havana, Cuba
6/7 December 2016

Glassman

South America 2017
Buenos Aires, Argentina
29/30 March 2017

Glasspex India 2017

Mumbai, India
02/04 April 2017

China Glass 2017

Beijing, China - 24/27 May 2017

Mir Stekla 2017

Moscow, Russia - June 2017

Glassman Europe 2017

Lyon, France
6/7 September 2017

RANGE OF PRODUCTS

- SIDEWALL • SIDEWALL STRESS
- BASE • BASE STRESS • FINISH
- MOULD READERS • MULTI-ARTICLES

KYP ACCESORIES S.L.



C/Madrid 22 Nave 11-12
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www.kypaccesorios.com



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COMPANY DATA

CONTACTS

Raul Paz Fernandez
 Commercial Director

Luis Soares
 Technical Director

QUALITY CERTIFICATIONS
 ISO 9001-2008

SALES

Domestic: 2% - **International:** 98%

BANKS

BANKINTER
 BANCO POPULAR

NUMBER OF EMPLOYEES

>40

COMPANY FOUNDED

1992

PLANNED EXHIBITIONS

CPHI-PMEC Shanghai

Shanghai, China - 21/23 June 2016

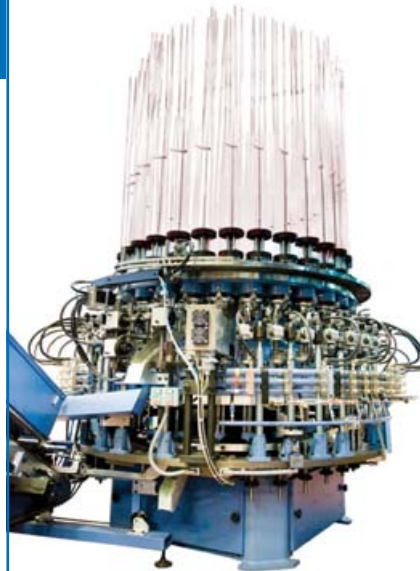
CPHI-PMEC Barcelona

Barcelona, Spain - 4/6 October 2016

RANGE OF PRODUCTS

- MA30 AMPOULES FORMING MACHINE
- FINISHING LINES
- AUTOMATIC TUBE LOADER
- AUTOMATIC PACKING, AMPOULES & VIALS
- HOT END VISION SYSTEM
- COLD END VISION SYSTEM
- OPC - OPTICAL POINT CUT
- COLOR BREAK
- PRINTING
- ROTA
- CUTOFF & GLAZING

ALL YOUR NEEDED SPARE PARTS



AREAS OF ACTIVITY

KYP AMPOULE FORMING MACHINES MA30

Equipped with a Hot End System, which helps to automatically improve production, providing all the information regarding the manufacture of each ampoule, thus achieving higher productivity and efficiency.

KYP's Cold End System on packing lines enables to check all the processes performed on the after forming line, ensuring that all the packed ampoules meet your clients' requirements.

KYP's service range covers from R&D to Production Consulting, with a specialist who has over 25 years experience in different relevant factories.

KYP is a specialist in MM30 machines update and spare parts for all ampoules forming machines and lines.



MORE THAN 22 YEARS ANTICIPATING YOUR NEEDS. OUR CHALLENGE: YOUR SATISFACTION THANKS FOR YOUR TRUST



SUPPLIERS 2016

MINERALI INDUSTRIALI S.r.l.



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28100 Novara - Italy
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E-mail: info@min-ind.it

www.mineraliindustriali.it



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COMPANY DATA

CONTACTS

Giorgio Bozzola
Managing Director

Massimo Rizza, Paolo Danasino,
Massimo Ferretti
Sales Managers

COMPANIES

Minerali Industriali S.r.l.

Maffei Sarda Silicati S.p.A.

Sasil S.r.l.

Lochaline Quartz Sand Ltd.

Minerali Industriali
Bulgaria EOOD

Czech Silicat Sro

Suez Company for Minerals SA

Minerali Industriali Tunisia SA

Mineral Resources
de Guatemala SA

Mexican Silicates Sa de CV

Ecominerali Mexicana Sa de CV

Grupo Minerali do Brasil Ltda

Colombia Minerales
Industriales SA

Multi Mineral Mill Sa de CV

AREAS OF ACTIVITY

Minerali Industriali Srl is an independent Italian mid-sized mining company that produces raw materials for the glass and ceramic sectors.

Minerali Industriali's global presence counts 14 production units in Italy, 4 in Europe, 4 in North Africa and 5 in Central and South America.

Currently, the following 10 companies that produce raw materials for the glass industries are:

- MAFFEI SARDA SILICATI S.p.A. (Italy) – feldspatic sands for container glass (flint);
- MINERALI INDUSTRIALI S.r.l. (Italy) – silica sands for containers, tableware, technical and float glass;
- SASIL S.r.l. (Italy) – low iron quartz, silica and feldspatic sand, feldspar, cullet (glass sand) for containers, tableware, technical and float glass;
- MINERALI INDUSTRIALI TUNISIA SA (Tunisia) – sand for float glass and container glass (flint);
- SUEZ COMPANY FOR MINERALS SA (Egypt) - micronized quartz for fiber glass;
- LOCHALINE QUARTZ SAND Ltd. (Scotland) - sand for float, solar, containers, tableware and technical glass;
- COLOMBIA MINERALES INDUSTRIALES SA (Colombia) – sand for float and containers glass; tableware and technical glass;
- CZECH SILICAT Sro (Czech Republic) – feldspar for float, containers, tableware and technical glass;
- GRUPPO MINERALI DO BRASIL Ltda (Brazil) – feldspar for float, containers, tableware and technical glass;
- MEXICAN SILICATES Sa de CV (Mexico) – feldspar for float, containers, tableware and technical glass.

Minerali Industriali products are able to satisfy all the most demanding sectors of flint glass: food and perfumery containers, articles for tableware and lighting,

artistic, technical glass and solar glass.

The chemical characteristics of some of the raw materials produced by Minerali Industriali companies can be seen in this table. Constant product quality is assured by a strict process control system and by systematic chemical and granulometric analysis.

Minerali Industriali staff is able to give all necessary information about the company's products and provide technical assistance. They can also advise clients on the most affordable solutions.

CHEMICAL COMPOSITION	SAND TYPE				
	MSS V3 Z	MIT 700	MIT Float Grade	BNS 03-0,1	LQS
SiO ₂	93,40	99,3	99,2	99,7	99,6
Al ₂ O ₃	3,30	0,10	0,30	0,10	0,10
Fe ₂ O ₃	0,020	0,023	0,060	0,004	0,012
K ₂ O	2,90	0,05	0,10	0,01	0,05
TiO ₂	0,01	0,01	0,04	0,01	0,02



RANGE OF PRODUCTS

- RAW MATERIALS



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177507 Chelles Cedex - France
Tel: +33 - 1 - 600871
Fax: +33 - 1 - 60086575
E-mail: moderne.mecanique@wanadoo.fr
www.moderne-mecanique.fr
www.ocmigroup.com

MODERNE MECANIQUE

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COMPANY DATA

CONTACTS

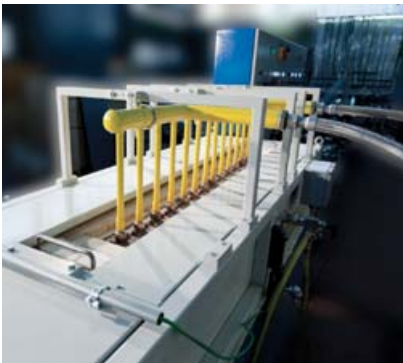
Sergio Corno - Sales Director
Alessandro Crescentini
Sales Manager

PARENT COMPANY

Ocni OTG S.p.A.

REGISTERED PATENTS

Optistem® - Opticut®



RANGE OF PRODUCTS

- AMPOULE FORMING MACHINES
- AMPOULE/VIALS AFTER-FORMING LINES
- CAMERA VISION SYSTEMS

AREAS OF ACTIVITY

Moderne Mecanique, a company of OCMI Group, is a worldwide leading manufacturer of ampoule forming machines and ampoule/vial after-forming lines.

The present production range includes:

- **MM30 Ampoule Forming Machines:** The most popular ampoule forming machine with more than 1,000 installation worldwide. Its sturdy construction assures the longest working life. This machine can be equipped with automatic tube loader Roboglass for continuous tube loading without operator's support. The machine can be integrated with:

- **Optistem/2**, an automatic stem vision device checking the forming operation by self-adjusting the oxygen flow in the last two heating burners before forming section.

The new OPTISTEM/2 system will provide full dimensional control IN REAL TIME of the ampoules in order to realize 100% quality control during the forming process.

- **LA502 Ampoule Afterforming Lines**, which handle all glass container finishing operations, such as electro-mechanical dimensional control, colour rings for ampoule breaking or identification, printing and pre-drying, annealing, sorting and packing.

These lines can be integrated with:

- New **Gas Powered Hood**, which can replace the standard electric one in the annealing Lehr.

- **OPTICUT/2**, an electronic device to apply the easiest and safest way of opening ampoules, using a predetermined breaking point;

- **Closing device** for the production of ISO form "D" ampoules;

- Extra **colour rings** devices.

- **LF520 and LF535 Vial Afterforming Finishing Lines** are able to perform important operations such as electro-mechanical dimensional control, printing and pre-drying, annealing, sorting and packing.

The lines are produced using the well renowned technology of the Ampoule Afterforming Lines type LA and are able to match the high speed vial machines produced by OCMI-OTG S.p.A. such as **FLA20E**, **FLA20/S** and **FLA35**.



Ampoule Production Line MM30

MSK VERPACKUNGS-SYSTEME GmbH MSK COVERTECH GROUP



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COMPANY DATA

CONTACTS

Reiner Hannen - President

Uwe Jonkmanns

Management Sales & Marketing

Michael Bouwmann & Armin Thissen
Key Account Management

ANNUAL TURNOVER OF THE GROUP

EUR 90 million

ANNUAL TURNOVER OF THE COMPANY

EUR 34 million

TURNOVER FROM GLASS

45%

NUMBER OF EMPLOYEES

500

COMPANY FOUNDED

1975

PRODUCTION PLANTS

MSK Verpackungs-Systeme GmbH

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Postfach 16 51, D-47515 Kleve, Germany
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Fax: +49 28 21 1 78 66
E-mail: sales@msk.de

MSK Hungary Gepgyarto BT

MSK tér 1, 4300 Nyírbátor - Hungary
Tel: +36 42 511 100
Fax: +36 42 511 115
E-mail: info@msk.hu

MSK Emballage S.A.R.L.

Rue des Genêts - Z.I.
F-01600 Reyrieux, France
Tel: +33 4 74 08 83 00
Fax: +33 4 74 08 83 01
E-mail: info@mskemballage.fr

AREAS OF ACTIVITY

MSK Covertech Group - Your Cold End partner

More than 40 years of experience at the **cold end** have made **MSK** one of the leading equipment suppliers from lehrs to warehouses with **different levels of automation**. Customers appreciate MSK engineering, software and automation competence, as well as our unique and innovative systems.

The modular construction of **MSK bottle conveying technology** guarantees a high degree of flexibility, the best possible layer pre-forming and fully automatic flow of bottle transport.

MSK's palletizing systems offer solutions whatever performance and flexibility is required. **MSK robots and palletizers** can handle bulk and cases. Thanks to **patented innovations**, down times for job changes are minimized.

MSK shrink-wrapping solutions rank among the most sold machines in the glass industry: user-friendliness, availability and safety are the distinguishing MSK characteristics, as well

as efficiency and profitability. More than 500 reference projects or proven efficiencies of more than 99.5% underline MSK's leading position in the industry.



MSK EMSY visualization system controls the complete cold end. The processes in sophisticated bottle conveying, palletizing and packaging systems are becoming more complex. Increasing demands are placed on machines and systems with respect to their functions. As developments and enhancements have been carried out 100% in-house, MSK adapts the system to individual needs and is independent from third parties for adaptation. With the new and easy to handle operating software MSK EMSY 5.3 the MSK cold end will run almost on its own!



With subsidiaries and representations, MSK is located close to its customers, also with fast and economic help thanks to its 24-hour emergency and online service.

SUBSIDIARIES

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E-mail: info@msk.us

MSK Covertech (Qingdao) Co., Ltd.

Room 429 Top Town Building No. 3
#135 Fuzhou North Road
266034 Qingdao - China
Tel: +86 532 8579 7620
Fax: +86 532 8579 7619
E-mail: info@msk-covertech.cn



RANGE OF PRODUCTS

• COLD-END LINES • PALLETIZERS • PALLET PACKAGING • SOFTWARE



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www.mtforni.com



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COMPANY DATA

CONTACT

Giuseppe Zanardo
Sales Manager

COMPANY FOUNDED

1968

RANGE OF PRODUCTS

- GLASS MELTING FURNACES
- ANNEALING AND DECORATION LEHRs
- BENDING FURNACES

AREAS OF ACTIVITY



DECORATION LEHR

With 45 years' experience in the glass industry and successfully completed installations in 35 countries, **MT Forni Industriali** designs and manufactures a wide range of products and services for glassmakers.

- **Melting furnaces**, gas and oil fired, for pull up to 50 tonnes and for different types of glass: unit-melter furnaces, end-fired furnaces, oxy-fired furnaces;
- **All-electric cold top furnaces** for lead crystal and fluoride, special glasses;
- **Forehearths**, gas fired or electric heated, with colouring and stirrer technology;
- **Batch chargers** and glass level control systems;
- **Heat recuperators**, double shell and tube cage type;
- **Day-tanks furnace** from 50 to 4,000kg,

gas fired and all electric, complete all auxiliary equipment, heat recuperators and combustion, control systems;

- **Pot furnaces**, for single and multiple pot, gas fired and all electric, complete with all auxiliary equipment, particularly suitable for lead crystal and coloured glasses;
- **Annealing and decoration lehrs**, with belts up to 4 metres wide, for hollowware, tableware, special glass, etc. Main features are the automatic temperature control system, optimized insulation for very low energy consumption, temperature uniformity, modular design and zero maintenance;
- **Static annealing and decoration kilns**, from 1m³ to 5.5m³;
- **Bending furnaces** for flat glass, specially designed for decorative and architectural purposes, for the lighting industry; bending furnaces for glass basins and special shapes;
- **Tempering lines** for tableware, belt and spindles type;
- **Complete production lines** for high voltage glass insulator shells;
- **Mould preheating furnaces**, preheating tunnels for stems and bowls;
- **Conveyors, cross conveyors**, transfers for hollow glass;
- **Glory-holes, pot arches, laboratory – studio furnaces** and equipment such polariscopes and polarimeters;

Thanks to a partnership with Amig and OCMI, Mt Forni Industriali is able to supply **complete custom-built projects**, from batch plants to packaging.

MT Forni Industriali, the reliable partner for glass manufacturers since 1968.



MELTING FURNACE



Via Venezia Giulia 7,
20157 Milano - Italy
Tel: +39 - 02 - 3909181
Fax: +39 - 02 - 3570944
E-mail: info@ocmigroup.com
www.ocmigroup.com



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AREAS OF ACTIVITY

TUBULAR GLASS CONTAINER FORMING MACHINES FOR PHARMACEUTICAL AND COSMETIC USE:

- **FA36S** ampoule forming machine. This 36-station machine is equipped with a special section to shape the first bottom of the glass tube in order to produce an additional ampoule for each glass tube. It can be integrated with optional equipment such as **ROBOGLASS** automatic loader and **OPTISTEM/2** camera control system.
- **FLA20E**, **FLA20/S** and **FLA35** vial making machines. All models are able to produce all main types of vial necks, such as Penicillin, Blow-Back, Screw Neck. The continuous motion system and the mechanical structure allow performance speeds impossible to achieve with other index systems.
- **FLA20-DROPPER** is a 20-station continuous rotary machine able to produce all types of glass droppers thanks to the special adaptation of tip forming and bending section of the FLA20 vial machine. Suitable for the installation of camera control systems such as OPTIVIAL.
- **FLA20E-CAR** is a 20-station continuous rotary machine able to produce all types of dental cartridges thanks to a crack-off station for bottom cutting. Suitable for the installation of camera control systems such as OPTIVIAL.
- **PM-A** automatic ampoules / vials packing machine ready to be connected with after-forming lines made by Moderne Mecanique or by different suppliers. The vacuum picking device enables perfect gripping of the containers. The operator can be sure to insert the same number of ampoules / vials in each box without missing products.
Furthermore, the problem of friction between containers during traditional manual packing is solved.
The number of ampoules per box, the number of ampoule rows per box and the number of ampoules per each row can be set by means of a user-friendly touch screen.

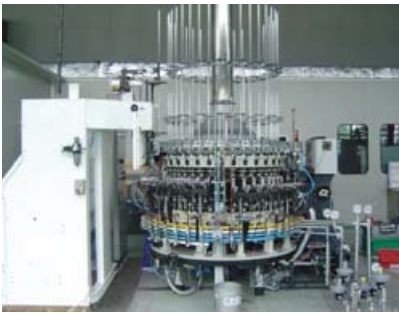
COMPANY DATA

CONTACTS

Sergio Corno - Sales Director
Alessandro Crescentini
Sales Manager

SISTER COMPANIES

Moderne Mecanique S.a.s.



RANGE OF PRODUCTS

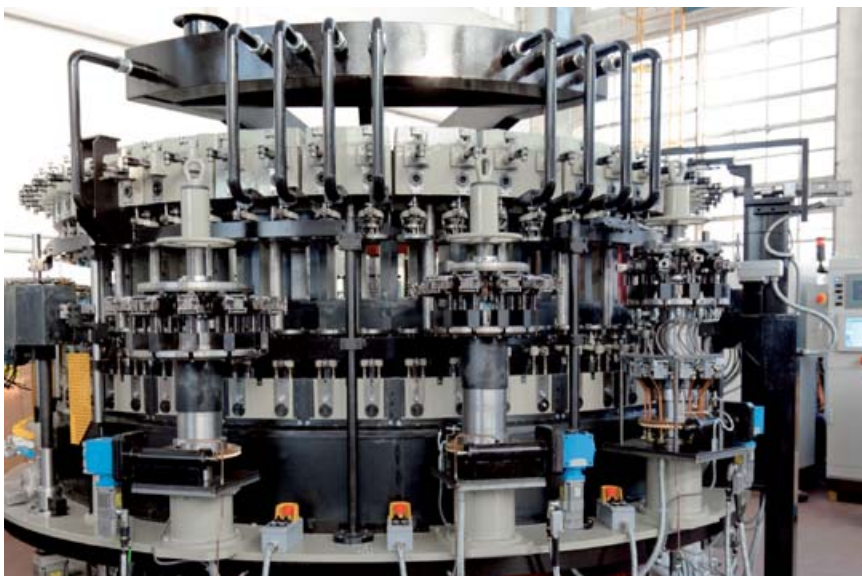
- **AMPOULE/VIAL FORMING MACHINES**
- **AMPOULE/VIAL PACKING MACHINES**
- **STEMWARE SEALING/STRETCHING MACHINES**

AUTOMATIC MACHINES FOR STEMWARE PRODUCTION:

- The **SA42**, **SA48** and the **SA60** sealing machines for stemware are the answer to every market-oriented tableware factory. They allow to match the highest efficiency and production speed with a flexibility never before achieved by alternative systems. Equipped with a complete range of intelligent control systems able to control and maintain the final quality of products.
SA sealing machines are equipped with loaders for bowls and stems and unloaders for

finished products according to **OCMI** drawings. OCMI's sealing machines include a section for stem stretching if required, as per the type of article to be produced.

- The **ST42**, **ST48** and **ST60** are the new line of continuous rotary machines with 42, 48 and 60 spindles for the processing of one-piece stemware. These machines can be integrated with an electronic control system, able to manage production changeover parameters and control and adjust the distance between the grippers, thus ensuring maximum stretching quality.
- All OCMI stemware machines can be equipped with Vision Systems that allow 100% consistent control of chucks adjustment and surface defectiveness.



Sealing machine for stemware by OCMI



Loc. San Marziale, 7
53034 Colle Val d'Elsa (SI) - Italy
Tel: +39 - 0577 - 929049
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E-mail: sl.italy@officinesl.com
www.officinesl.com



Technology, passion and tradition. A union that makes each mould the best solution.

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www.glassonline.com/hollow_officinesl.pdf

COMPANY DATA

CONTACTS

Claudio Leoncini
Commercial Director

Saverio Scarpellini
Warehouse and Logistics Manager

ANNUAL TURNOVER

USD 1 <----> 4.9 million

BANKS

Monte dei Paschi
Cassa Risparmio Firenze

NUMBER OF EMPLOYEES

10 <----> 49

COMPANY FOUNDED

1948



RANGE OF PRODUCTS

• MOULDS & ACCESSORIES

AREAS OF ACTIVITY

Officine S.L. has been designing and manufacturing moulds for all glass machines since 1948.

The company is specialized in the manufacture of:

- moulds for blown glass production with IS machines, O90 and H28 machines, B&B and semi-automatic machines of bottles, jars, still blown glasses, stemware, tumblers etc.;
- moulds for pressed glass production of glasses, tableware, vases, goblets, stems, neck rings etc.;
- moulds for the technical glassware production of glass bricks, power insulators, lighting, lenses, borosilicate pots, washing machine windows;
- moulds for spinning machines (to produce dishes, cups, under plates, centrepieces).



Officine S.L. pays particular attention to the choice of selected materials: cast iron or steel, bronze, stainless steel also with high content of NiCr and powders for the metallization of mould parts.

Company mission is to guarantee to customers high quality standard of the products and services offered. We always make our experience available to our customers in order to provide cooperation, to be able to face any production requirements and to find the best solution with commitment, efficiency and professionalism.

A Quality Management System complying with the **UNI EN ISO 9001** norm was established in **1996** to better organize and systemize all the company's activities. The goal is to strongly and uniformly orient the company to its customers and to their profitability.

The high professionalism of our team enables us to assist our customers at all stages, from mould design right up to end products.





Headquarters:

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10051 Avigliana (TO) - Italy
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www.olivotto.it



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COMPANY DATA

CONTACTS

Sergio Sarvia - CEO & Technologies Development Manager
Paolo Panza - Tableware Market Sales Manager
Andrea Valle - Tubing Lines & Technical Glasses Market Sales Manager

ANNUAL PRODUCTION VALUE

EUR 20,000,000

MAIN OFFICES

Caronno Pertusella - Italy
P.zza Pertini, 75
21042 Caronno Pertusella (VA) - Italy
Tel: +39 - 02 - 96190611
Fax: +39 - 02 - 96190636

PLANNED EXHIBITIONS

Baku Glass 2016
Baku, Azerbaijan - 1/2 March 2016
China Glass 2016
Shanghai, China - 11/14 April 2016
Mir Stekla 2016
Moscow, Russia - 6/9 June 2016
Glasstec 2016
Düsseldorf, Germany
20/23 September 2016



AREAS OF ACTIVITY

OLIVOTTO (Italy) has been working in the hollow glass sector since 1946, when it began supplying its first rotary-type glass blowing machine for hollow glass.

Research, innovation, on-going technological development have enabled the company to become a leading brand worldwide, supplying either machinery and equipment for glass industry or turnkey systems and services made to measure for any production need.

In August 2003, **Olivotto Glass Technologies S.p.A. (OGT)** acquired company **ANTAS (Italy)**, a company with long-standing traditions and experience in the supply of press and spinning for any kind of glass.

In June 2007, OGT then went on to acquire the assets of **Lynch Systems (USA)**, a corporation that traces its roots back to 1914, the oldest hollow glass forming machinery manufacturer in the world. Moreover, in April 2008, OGT acquired the assets of **W. Lindner Maschinen (Germany)**.

As a result, **OLIVOTTO, ANTAS, LYNCH** and **LINDNER** – leaders in their respective market sectors – have strengthened and combined their capabilities to become the benchmark in the international scenario of hollow glass manufacturing plants, systems and machines.

At present, OGT is the leader in the engineering, production, installation and commissioning of hollow glass forming plants, systems and machines and is an all-round technological partner, that can address, highly effectively, any problem connected with the production of a variety of glass articles: stemware, tumblers, dishes, bowls, lamps and bulbs, glass tubes, glass bricks, etc.

We ensure the perfect matching of all forming machines, combined with complete assistance and services at each project stage, until the manufacturing process is on stream. As a function of the complex requirements of a vast, heterogeneous market, OGT has a philosophy that enables it to offer its customers technological solutions designed and implemented so as to achieve synergetic effects with their production strategies.

Technologies, products and services coming from the best know-how of **OLIVOTTO, ANTAS, LYNCH** and **LINDNER**.

Starting from 2014, OGT can also supply complete plants for the production of **Glass Wool** and **Rock Wool**, thanks to an exclusive cooperation with an engineering company formed by pioneers in these fields.

Machines, complete lines and turnkey plants for the production of:

Stemware (all process)	Glass insulators
Tableware	Glass tubes
Ovenware	Laboratory articles
Jars	Glass bricks
Large containers	and more recently:
Lamps	Glass wool and rock wool lines.
Lighting ware	
Lenses and reflectors	



RANGE OF PRODUCTS

- WELDING/SEALING MACHINES • MULTIFUNCTION MACHINES FOR STEMWARE PRODUCTION • FEEDERS • BLOWING LINES
- TUBING LINES • PRESS AND BLOW MACHINES • PRESSES
- FIRE POLISHING MACHINES • SPINNING MACHINES • GLASS WOOL LINES • STRETCHING MACHINES • BURN-OFF MACHINES



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E-mail: oms@omsspa.com
www.omsspa.com



This page on the Internet:
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COMPANY DATA

CONTACT

Roberto Grisoni
Sales Director
E-mail: rbgrisoni@omsspa.com

SISTER COMPANY

Omstrap

Via Casale, 94 - 13876 Sandigliano - Italy
E-mail: omstrap@omsspa.com
Plant Manager: Roberto Grisoni
Products: PP and PET strap



AREAS OF ACTIVITY

The **OMS Group**, made up of 11 companies located in Italy, Europe, Americas, Asia and Australia world leader in the development and manufacture of packaging systems, equipment and consumables.

The Group's competence and experience in this field has been accumulated in more than 65 years of activity.

OMS Group constantly develops and updates its technological platforms aimed at customized and innovative solutions for its customers, offering the benefits of improved performance and cost savings.

OMS manufactures a complete range of end-of-the-line packaging machines: complete strapping, stretch and shrink hooding. The reliability of OMS machines is guaranteed by years of experience, qualified staff and a company structure that exploits the most modern organizational criteria.

Horizontal strapping 06RP

OMS' horizontal strapping machine for palletized products features an arch driven on a linear rack that guarantees a perfect positioning of the strap on the pallet, simplified head maintenance with quick-action connectors and different strapping programmes that can be easily managed from the operator panel.

Vertical strapping 078RP

The vertical strapping machine for palletized products has a top press capacity up to 3,000 Kg. The machine can apply multiple strapping patterns in both directions (from 2x0 up to 4x4), thanks to the programmable side shifting device working in combination with the turntable placed under the machine.

Top Pal protection

OMS' automatic system to apply and thermo-shrink a sheet of plastic film on top of the load, hermetically and mechanically protecting the top part of the load, which is generally subject to tears due to stacking.

This operation also ensures better hermetic seal of the welding of the hood.

Combined hooding machine

AT530 is a combined automatic machine specifically designed for the hollow glass industry which, on a single work station, applies and thermo shrinks the hood on the pallet of bottles.

Depending on the chosen model, the machine can use up to three different coils of tubular thermo-shrinkable film with side gussets.

The film is shrunk onto the product by a flameless ring gas oven.

The presence of an operator is needed only to change the film coil.



RANGE OF PRODUCTS

- **STRETCHING MACHINES**

PENNINE INDUSTRIAL EQUIPMENT



Commercial Road, Skelmanthorpe
HD8 9DT, Huddersfield - **U.K.**
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Fax: +44 - 1484 865235
E-mail: Sales@pennine.org
www.pennine.org



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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Graham Womersley
Sales Director

NUMBER OF EMPLOYEES

70

COMPANY FOUNDED

1967

SALES

Domestic: 7% - **International:**
93%

PLANNED EXHIBITIONS

Glasstec 2016

Dusseldorf, Germany
20/23 September 2016

Glassman Argentina 2017

Buenos Aires - 29/30 March 2017



RANGE OF PRODUCTS

• INVERTED TOOTH CONVEYOR CHAINS & SPROCKETS



Pennine Industrial is one of the world's leading manufacturers of Silent Inverted Tooth Conveyor Chain and Sprockets that are used in the transportation and handling of hollow glass, container glass, tableware and stemware. Our conveyor chains are also used to transport larger items such as glass bricks and automotive glass light covers.

The company was founded in 1967 and has been involved in the conveying of hot glassware for over 30 years. Pennine now employs over 70 people at its two manufacturing plants in the UK and has agents and partners working in 30 countries throughout the world. Chain manufactured by Pennine in the UK is now used in glass plants in 60 countries.

Over the last 10 years, Pennine has continued to develop its range of Pennine Conveyor Chains, not only offering the standard All Link and Link and Spacer Chains, but now becoming the market leader in Double Assembly, and Special Assembly Conveyor chains that improve under belt cooling and increase container stability.

Customers can also maximize the life of their Conveyor Chains by using one of the 12 standard Head Protector Links that can be fitted onto all chains and used without sprocket modification. As the original designer of the Head Protector Link, Pennine can advise customers on the best type of Protector Link to meet customers' individual requirements.



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www.gperego.it



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COMPANY DATA

CONTACTS

Giancarlo Perego - Sole Director
Leonardo Perego - General Manager
Fabio Maderna, Daniele Bignamini
Sales Department
Andrea Galli - Technical Manager
Gordan Spiljak
Accessories Product EU Unit
Plant Manager

ANNUAL TURNOVER

Over EUR 16 million

NUMBER OF EMPLOYEES

Over 120

COMPANY FOUNDED

1964

RANGE OF PRODUCTS

- **MOULDS & ACCESSORIES**



AREAS OF ACTIVITY

M Modern technology - More than 50 completely automatic CNC machines including 4 plasma welding robots. The main requirements for all the machines in our production line are precision, reliability, safety and versatility.

O Organization - Giancarlo Perego has completely restructured its organization, from senior management to the delivery department. Every single piece is checked during the working stage.

U UNI EN ISO 9001/2008 certification - obtained in July 1995 and renewed in 2013. The company has, so far, passed all the inspections carried out by the DNV certification body. This quality certification has clearly enabled us to improve our products by rationalizing production procedures.

L Layout design - Our technical department is equipped with ultra-modern software (CAD-CAM) and can provide technical support for mould designing. Our staff regularly attend training courses on the various technologies used by glass-works today.

D Delivery - Thanks to our new technological potential and to the reorganization of our production structure, our output has already increased considerably and we can now be more flexible in terms of delivery dates.

S Service - Giancarlo Perego Spa's quality, customer and post-sales services are always available at clients' disposal along with the on-line direct technical service available 6 days a week.

Giancarlo Perego S.p.A., a company at the forefront in the production of moulds for the glass industry, has invested heavily in new machinery and technology, with the aim of consolidating its leading position in the world mould market. In July 2001 the acquisition of a mould shop facility in Eastern Europe was settled; giving Giancarlo Perego S.p.A. a total covered area of 12,000 square metres. Its new technological potential, together with the reorganization of the firm's production structure, has allowed for a considerable increase in output (around 4,000 moulds a month are now being turned out). 75% of production is for non-European markets, with sales to nations across the globe.

Besides the standard manufacturing of all kinds of moulds for container production with any type of machine, technology or process, our company has also been particularly successful in the development of moulds for direct pressing thanks to its exclusive cold deformation technology.

Well aware of the difficulty of communicating the full scope of our activity in a few lines, Giancarlo Perego wishes to invite anyone interested in finding out more about our company to visit us.





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E-mail: info@pneumofore.com
www.pneumofore.com



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AREAS OF ACTIVITY

Manufacturing nearly 40,000 units since 1923, **Pneumofore** has long established its reputation as one of the first and most experienced manufacturers of high capacity rotary vane air compressors and vacuum pumps. Today, industrial plants worldwide benefit from the reliability and durability of Pneumofore systems in a great variety of fields, including the moulding of hollow glass. Vacuum on IS machines improves the forming process, especially for complicate shapes of containers, and is also used on the blank side to increase the speed of production and improve quality by reducing settle blow marks. For these reasons, our UV range of vacuum pumps are installed on numerous IS machines in more than 60 countries. Pneumofore systems are ready-to-use with dedicated accessories for each and every specific glass application and for round-the-clock operations, also under tough climatic circumstances: tropical or polar, using exclusive air cooling to **reduce operational costs**.

Pneumofore simply offers the solution for the **lowest Life Cycle Cost** with **up to five years warranty** on efficiency and functionality of the air end. Three divisions within Pneumofore cover various activity fields: **Compressed Air, Vacuum and Service**.

COMPANY DATA

CONTACTS

Daniel Hilfiker
President

QUALITY CERTIFICATIONS

ISO 14001:2004
ISO 9001:2008

COMPANY FOUNDED

1923

REGISTERED TRADEMARKS

Pneumofore

PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany - 20/23 September 2016

CUSTOMER SATISFACTION

Pneumofore assists customers at every step: from process specifications throughout layout and definition, installation, commissioning, operation and long-term maintenance needs. Our **engineers and qualified technicians** provide support to all clients in order to ensure the choice of the right product and the best solution. Pneumofore also offers a complete **after-market service** for evaluation, maintenance, spares delivery, and on- or off-site repair and overhaul of the units.

A400
Air Compressor



LUBRICATED AIR COMPRESSORS

Rotary Vane air-cooled compressors with power from 5.5 to 500 kW, capacity up to 5,120 m³/h: each model has three different motor sizes for the pressure ranges from 2.5 to 4, from 4 to 8 and from 8 to 10 bar. Designed to run 24/7.

ROTARY VACUUM PUMPS

Sliding vane, single-stage, oil lubricated, from 250 to 6,480 m³/h and 0.5 mbar residual pressure. For fast and reliable production of quality hollow glass containers, we have developed the **variable speed** version of our UV Series. This option allows constant adaptation of the electrical motor's rotation speed in rpm in order to keep the same vacuum level all year through, independent from size and shape or weight of bottles.

MAIN FEATURES

- Turnkey system complete with cabin and control panel, inlet valve
- Easy to install - compact footprint, no water or foundation required
- Air-cooled through high-efficiency vertical radiator
- Special version for hot climates available
- Variable Speed Drive optional
- High energy savings and low cost of maintenance.



UV50 and UV16 Vacuum Pumps

RANGE OF PRODUCTS

- AIR COMPRESSORS • VACUUM PUMPS
- PNEUMATIC SYSTEM ENGINEERING



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www.preriscaldoforni.it



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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Gianfranco Data - Managing Director
Avventino Data - Technical Director
Domenico Data - Executive Director

BANKS

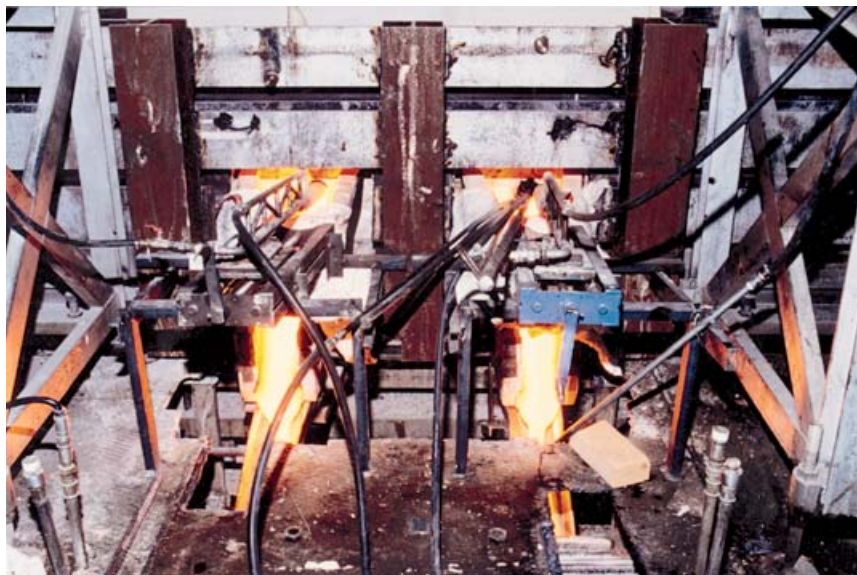
UniCredit Banca Spa
Banca Sella Spa

COMPANY FOUNDED

1973

MEMBERSHIP OF ASSOCIATIONS

A.P.I. - Associazione Piccole Industrie
(Small/Medium-sized Businesses
Association)



Draining of furnaces

RANGE OF PRODUCTS

• TECHNICAL SERVICES FOR GLASS FURNACES

Preriscaldo Forni is a service and design company for glassworks and has been operating in national and overseas markets for the past 40 years.

The company name and the trademark "prefor" clearly indicate the features of the main technical service offered: furnace pre-heating, in particular of glass furnaces.

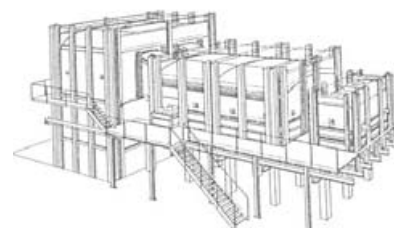
Other integrating services have been added, such as:

- draining of furnaces;
- filling of furnaces with glass granulate;
- drilling of holes for the installation of electrodes, thermocouples and bubblers;
- drilling of holes for electric furnace tapping;
- hot repairs with sealing;
- grenailage with electrofuse crushed stones;
- thermal cleaning with appropriate burners.



Plant design and installation have also been expanded, now including:

- heating and combustible oil pumping sections;
- electrode-holders with accessories;
- bubbler installations complete with control and adjustment box;
- steel refractory electrode holders with reduced welding.



RAMSEY PRODUCTS



135 Performance Dr.
Belmont, NC - USA
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E-mail: sales@ramseychain.com
www.ramseychain.com



Ramsey Products
CORPORATION

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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Bill Hall - President
David Holcomb - VP Sales
Grier Killough - Treasurer

COMPANY FOUNDED
1923

TRADEMARKS

Lifeguard, Allguard FX, Rampower,
Ramsey Chain, RPV,
LoProfile, Extended Pitch,
RKO Knock Out Tool, Sentry, R-Select

RANGE OF PRODUCTS

- **FORMING/HOT END: MACHINERY AND EQUIPMENT: CONVEYOR CHAINS FOR BOTTLE TRANSPORT; ALLGUARD FX, LIFEGUARD, ULTRALIFE**
- **SPROCKETS**

Ramsey Silent Chain

A worldwide leader in silent chains, inverted tooth chains for both conveying and power transmission applications.

Company Focus:

Manufacture and sales of innovative chain products for use in hot-end and cold-end product handling.

Ramsey Today:

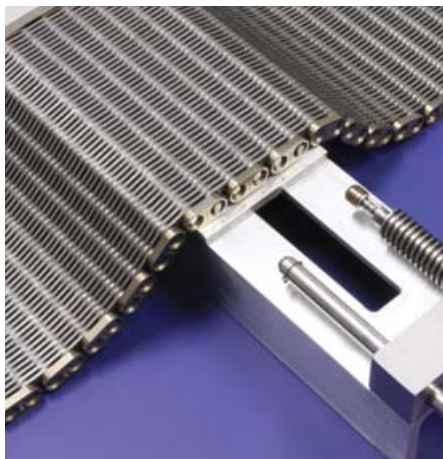
- Offers the world's widest range of top quality inverted tooth chain products, the best service, and competitive prices;
- Works with glass manufacturers and bottle producers in every part of the world;
- Provides what glass producers expect - conveyor chains that can run at faster speeds, operate more smoothly, and deliver longer life than ever before;
- Performs extensive research and development;
- Partners with some of the world's most efficient and innovative glass manufacturers to develop the tools they need.



New products:

Ramsey's newest innovation, the Sentry Wear Protected Chain combines the best features of Ramsey's established Allguard FX, Two Pin, conveying chains with features developed for high-speed power transmission chain. Now available in Extended Pitch and 1/2 Inch Pitch.

Ramsey puts top quality, highly reliable silent chain to work for its clients.





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E-mail: info@refractorieexperience srl
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Refractories Experience S.r.l.

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COMPANY DATA

CONTACTS

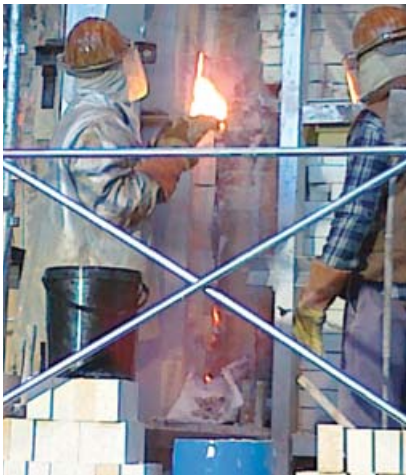
Silvio Lo Grasso - General Manager
direzione@refractorieexperience srl

NUMBER OF EMPLOYEES

20

COMPANY FOUNDED

2010



AREAS OF ACTIVITY

Refractories Experience Srl is a company specialized in the demolition and following reconstruction – total or partial – of furnaces, working with specialists with many years of experience in the sector. The company was founded in 2010 by a group of businessmen with considerable experience in the hollow glass sector.

The core business of Refractories Experience, which is based in Piacenza (near Milan), is:

- Draining
- Controlled cool down
- Demolition of Furnaces (refractory and steel structures)
- Reconstruction of Furnaces (refractory and steel structures)
- Heating-up and cullet fill

The company is also specialized in hot

work repairs as per the needs and demands of customers, reconstruction of side-walls using 'AZS', as well as the installation of fused silica crowns, heating-up and sealing of furnaces.

The company's skilled staff have worked in major glassworks around Italy, Europe, Asia and Africa and are able to offer to customers an excellent turnkey service, from draining to the complete reconstruction and heating-up of new furnaces.

Over the past years, Refractories Experience Srl, has addressed increasing attention to the concept of health and safety and quality, through an ongoing review and improvement of all business processes and the commitment to ensure high-level performances focused on customer satisfaction.

This focus was realized on 24 November 2015 when Refractories Experience Srl obtained ISO 9001: 2008 quality certification from Bureau Veritas in the following field of activity: 'Demolition and rebuilding of industrial furnaces for glass production'. This certification enables Refractories Experience to constantly monitor the quality of its services and all company procedures, ensuring high-quality standards.

RANGE OF PRODUCTS

- **MELTING: FOREHEARTHS/ FURNACES: DEMOLITION, RECONSTRUCTION, HOT WORKS SEALING, HEATING-UP, CULLET FILL**





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www.revimac.com



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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Rolando Bajo - Managing Director
Gilberto Volpato
Sales Manager & Director

TURNOVER FROM GLASS

100%

SALES

Domestic: 15% - **International:** 85%

OFFICE AREA

1,800 sq.m.

PLANT AREA

6,700 sq.m.

NUMBER OF EMPLOYEES

60

COMPANY FOUNDED

1988

REVIMAC belongs to the BOTTERO group of companies.

The company boasts more than 25 years experience with global major glass containers manufacturers by supplying a wide range of machinery and equipment in the hot-end area.

Since the year 2000, REVIMAC has supplied more than 90 **forehearths**.

Numerous improvements have been introduced in terms of design of the refractory superstructure, air-gas mixing unit and control system to optimize glass conditioning.

REVIMAC is a leading supplier of "**Re-manufactured**" **IS machines and section boxes**, covering the full range of centre distances, in single-, double- and triple-gob operation in Blow & Blow, Press & Blow and NNPB processes.

In the last 10 years our 6,700 sq.m. assembly shop has been involved in the re-manufacturing of almost 90 IS machines and more than 600 section boxes.

The new type of control of 3- and 5-axes completes the REVIMAC range of **servo-stackers** suitable to run high-speed production lines and to handle unstable glassware.

The control of the RSS-950 5-axes servo stacker features a user-friendly touch screen interface and a self-learning function to minimise operator intervention.

Servo motor technology is also applied to the newly designed REVIMAC **arcuate shear mechanism**, which enables to retrofit any type of conventional mechanical feeder mechanisms with servo control.

REVIMAC ware handling solutions include **ware transfers** (up to 700 bpm) and **water cooled cross conveyors** with stand alone control or integrated within the IS machine drive system.

Entirely stainless steel fabricated **Hot treatment hood** featuring anticorrosion components and easy maintenance access for the operators complete the range of equipment in the hot area.

Last but not least, REVIMAC **Top and Bottom spray cold treatment** units with 2- and 3-axes control add the "final touch" to glass containers.

WORKING END & FOREHEARTH AIR GAS MIXING UNIT WITH ON BOARD MAIN CABINET



5 AXES SERVO STACKER RSS950



RANGE OF PRODUCTS

- FOREHEARths AND WORKING ENDS • RE-MANUFACTURED IS MACHINES AND SECTION BOXES • WARE HANDLING EQUIPMENT • HOT-END ANCILLARY EQUIPMENT

SHEPPEE INTERNATIONAL LIMITED



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Elvington, York,
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Tel.: +44 - 1904 - 608999
Fax: +44 - 1904 - 608777
Email: sales@sheppee.com
www.sheppee.com



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COMPANY DATA

CONTACTS

Mark Johnston - Managing Director
Simon Holmes - Sales Director
Colin Rice - Technical Director

COMPANY FOUNDED

1993 as Sheppee International
although the company has been
around in various forms since 1902

NUMBER OF EMPLOYEES

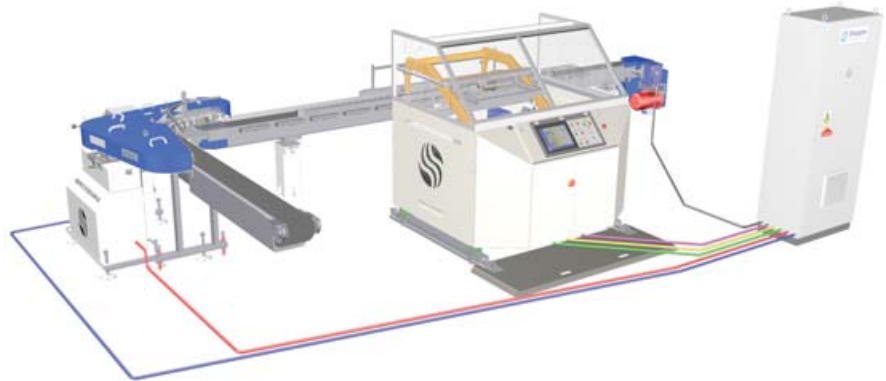
35

QUALITY CERTIFICATIONS

ISO: 9001

BANK

Santander UK Plc



AREAS OF ACTIVITY

Sheppee International Limited is a world leader in Hot Glass Ware Handling for both the container and tableware industries, with over 50 years of experience.

Sheppee supplies innovative and dependable solutions in the field of hot container conveying, lehr loading, glass contact materials and synchronous drive systems.

Specific Ware Handling equipment has been developed, including a range of servo driven lehr loaders, suitable for all types of production, and ware transfer units suitable for handling non-round and flask production, the smallest pharmaceutical containers through to the largest champagne bottles and delegated high speed handling packages inclusive of secondary belt systems through the transfer process.

The six-axes ware handling system provides total synchronisation.

Handling and positioning of containers from the sweep out of the forming machine through to the loading of the lehr can be controlled by a single windows based operator interface mounted at the rear of the lehr loader or remotely in an IEC standard control cabinet.



RANGE OF PRODUCTS

- LEHR LOADERS
- WARE TRANSFERS AND TRANSFER DRIVES
- CROSS CONVEYORS
- CONVEYOR DRIVES
- SIX AXIS WARE HANDLING SYSTEM

SISTER COMPANIES

A & L Rondot S.A.S.

9 Rue Jean Elysée Dupuy - 69410
Champagne Au Mont D'Or - France
Tel.: +30-213-0253 654

Managing Director:
Frederic Nio

gr² GmbH

Cheruskerstrasse 23
10829 Berlin - Germany
Tel.: +49-30-7809 7720
Fax: +49-30-7809 7715

Managing Director:
Alexander Raddon

Specialty Rondot

30 Montgomery Street - Suite 240
07302 Jersey City, NJ - USA
Tel.: +21-01-616 93 01
Fax: 201-434-1967

Managing Director:

Prashanth Koshy

Groupe Rondot Thailand

152 Soi Soonvijai 14,
Banggapi Sub-district,
Huaykwang District, Bangkok
10310 - Thailand

Tel.: +66-(0)2-559 3720

Fax: +66-(0)2-559 3720

Managing Director: Patrick Poinsoot

Rondot Graphoidal Britain Ltd.

Halifax Way - Airfield Business Park
Elvington - York - YO41 4AU
Mob.: +44 7885979078
Tel.: 01904-608 668
Fax: 01904-608 777

Managing Director: Simon Holmes

GLA.MO.RO srl

Via Giovanni Acerbi 8/1
16148 Genova - Italy
Tel.: 00 39 010 374 0189
Fax: 00 39 010 374 0189

Managing Director:
Alessandro Morata

Millchem

90 Newton Road - Meadowdale
1610 Gauteng - South Africa
Tel.: +27-11-974 2255
Fax: +27-11-974 2253

Managing Director: Chris Damen

S.I.G.MA. GROUP



S.I.G.MA. S.r.l.

Via delle Grigne 12/A
22070 Locate Varesino (CO) - Italy
Tel: +39 - 0331 - 823195 a.r.
Fax: +39 - 0331 - 823198
E-mail: sigmaref@tin.it
www.sigmaref.it



S.I.G.MA. GROUP

S.I.G.MA. S.r.l. - Italy
Refrattari Tecnici Industriali
SIGMAREF SRLU - Bulgaria
Technical Industrial Refractories
REFRATRADE S.r.l. - Italy
Refractory & Technology

SIGMAREF SRLU

Koshovete, 158 str.
Municipality Maritsa
4199 Trud, Plovdiv - Bulgaria
Tel: +359 - 32 - 396423
E-mail: office@sigmaref.bg

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AREAS OF ACTIVITY

S.I.G.M.A. Group, specialized in the production of refractory materials for the glass industry since 1990, supplies a complete high quality range of materials for furnaces.

Thanks to two manufacturing facilities and continuous investments in state-of-the-art production equipment, S.I.G.M.A. Group is a leader in Europe in terms of capacity, prices and lead times of shaped pieces.

Considering the growing demand of a faster and easier way of acquiring products, S.I.G.M.A. Group has recently developed an e-commerce Refractory Shop to meet each and every need, both programmed and urgent, as well to update its customers with regards to product availability, special offers and technical innovations.

COMPANY DATA

CONTACTS

Roberto Mari - CEO

Luigi Mandelli, Alberto Tedeschi
Directors

ANNUAL TURNOVER

EUR 26 <----> 27 million

NUMBER OF EMPLOYEES

90

PLANNED EXHIBITIONS

Baku Glass 2016

Baku, Azerbaijan - 1/2 March

China Glass 2016

Shanghai, China - 11/14 April

Mir Stekla 2016

Moscow, Russia - 6/9 June

Glasstec 2016

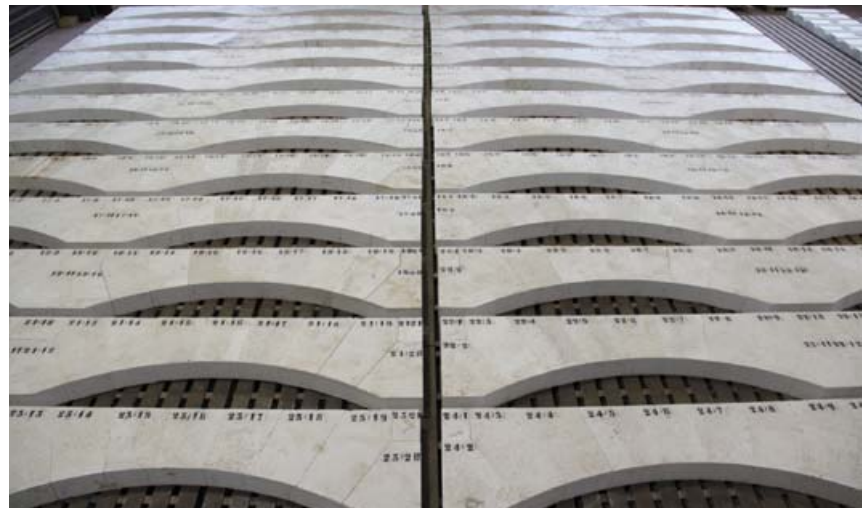
Düsseldorf, Germany - 20/23 September

AFGM 2016

Thailand - 17/20 October

Conference on Glass Problems

Columbus, OH - 7/10 November 2016



REFRACTORY SHOP



FEEDER
EXPENDABLES

PRESSED
MATERIALS

FUSED CAST
REFRACTORIES

UNSHAPED
REFRACTORIES

BOTTOM BLOCKS

INSULATING

CERAMIC FIBERS

RANGE
OF PRODUCTS

- FURNACE REFRACTORIES
- WORKING ENDS AND FOREHEARTHES
- FEEDER EXPENDABLES



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E-mail: info@skns.net
www.skns.net



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COMPANY DATA

CONTACTS

Alexander Sorg
Managing Director

BANKS

HypoVereinsbank Lohr

COMPANY FOUNDED

2002

SISTER COMPANIES

DOMESTIC

SORG Feuerungsbau & Service GmbH

Stoltestr. 23
97816 Lohr am Main, Germany
Tel: +49 - 9352 - 508100
Fax: +49 - 9352 - 508125

Managing Director:
Herbert Lorz

Glasofenbau Leipzig GmbH

Plautstr. 27-29
04179 Leipzig, Germany
Tel: +49 - 341 - 44850
Fax: +49 - 341 - 4485133
Managing Director: Lutz Lange

INTERNATIONAL

SKS Ibérica S.A.

R. Vitor Cordon no. 37 r/c
1200-482 Lisboa, Portugal

Managing Director:
Afonso F. de Freitas Morna

AREAS OF ACTIVITY

SKS provides refractory installation, maintenance and repair services to the glass industry.

SKS has extensive experience of refractory installation in all major sectors of the glass industry, ranging from the provision of supervisors to complete turnkey contracts using SKS specialists and local workforce. The organization and management of large, complex building sites is an area in which SKS excels.

Over the past 10 years, SKS Group companies have built and serviced more than 200 furnaces in 30 countries worldwide.

Difficult hot work on operating furnaces is a particular SKS speciality, with experienced specialist technicians available for work such as hot repairs, drilling, electrode holder exchange and overcoating. An emergency service is also available

which includes the supply of refractories for unplanned repair work.

The company is also able to supply and install furnace bracing steelwork.

In 2008 a new company joined the SKS Group. Called Fuse Tech International, it is a joint venture between SKS and the US company Fuse Tech Inc., specialist in ceramic welding. Fuse Tech International now offers ceramic welding services for hot- and cold faces on operating installations, and has already successfully completed a number of global contracts. The addition of ceramic welding expertise to the SKS Group effectively completes the range of services on offer.

Sorg Keramik Service can be contacted through a wide network of local offices of SKS subsidiaries and strategic partners, as well as SORG representatives.



RANGE OF PRODUCTS

- REFRACTORY INSTALLATION SERVICES



PO Box 1520
D-97805 Lohr am Main - **Germany**
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D-97816 Lohr am Main - **Germany**
Tel: +49 - 9352 - 5070
Fax: +49 - 9352 - 507196
E-mail: nsorg@sorg.de
www.sorg.de

SORG

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AREAS OF ACTIVITY

Companies belonging to the **SORG®** group offer unrivalled service to the glass industry, covering design and engineering, supply of equipment, installation and commissioning, maintenance and service for all areas of the glass manufacturing process, from raw material handling to the gob.

The group has related companies providing a wide range of services for the glass industry, including difficult hot work such as drilling, ceramic welding and overcoating. EME, another subsidiary, designs and manufactures systems and equipment for all aspects of batch and cullet handling.

COMPANY DATA

CONTACTS

**Alexander Sorg, Helmut Sorg
Karl-Heinz Sorg**
Managing Partners

ANNUAL TURNOVER

Over USD 50 million

NUMBER OF EMPLOYEES

100 <----> 499

COMPANY FOUNDED

1872

RANGE OF PRODUCTS

- **MELTING FURNACES**
- **FOREHEARTH TECHNOLOGY**
- **ENGINEERING**
- **EQUIPMENT**

• Melting furnaces

SORG® has unique experience in the design and engineering of most types of furnaces for continuous or discontinuous glass melting. At any time, more than 250 furnaces designed by SORG® are in operation throughout the world.

• Glass conditioning systems

Distributors and forehearths for pulls from 2 to 200 t/24h, and a broad spectrum of forebays and overflows are available for a variety of applications. The latest standard forehearth design is the 340S, based on a fusion of the glass conditioning technologies of SORG® and Emhart Glass.

• Glass types

SORG® installations are used to manufacture almost all commercial glasses, including lead crystal, fluoride opal, and all types of borosilicate glasses, such as C glass, E glass, Pyrex® and neutral glass.

• Engineering

SORG® offers an engineering package specifically tailored to customer requirements, and normally including the detailed engineering for refractories, steelwork, heating, control and ancillary systems.

• Equipment

SORG® supplies a comprehensive range of equipment for furnaces, distributors and forehearths. The scope of supply may extend from individual components through to complete turnkey contracts.

• The environment

SORG® can also offer tried and tested solutions to the problem of NOx emissions, ranging from the redesign of existing furnaces to advanced solutions. SORG® has substantial experience in oxy-fuel firing, with installations ranging from 12 to 470 tons per day. SORG®'s newest sustainability initiative is the BATCH3 approach to batch preheating.





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www.spami.it
www.optrelinspection.com

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COMPANY DATA

PARENT COMPANY

Stevanato Group

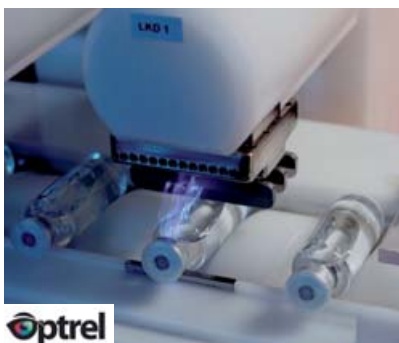
COMPANY FOUNDED

1971

PRODUCTION PLANTS

Via Molinella 17
35017 Piombino Dese (PD) - Italy
Tel.: +39 0499318111
Fax: +39 0499366151

Products: Glass tubing converting machines and visual inspection machines for pharmaceutical glass containers.



AREAS OF ACTIVITY

SPAMI and **Optrel** are part of the Engineering Systems Division of the Stevanato Group, which is among the leading suppliers of primary glass packaging for the global pharmaceutical industry.

The Engineering Systems Division also includes InnoScan (pharmaceutical inspection machines) and SVM (assembling and packaging machines, serialization solutions) and it is strongly connected to the Pharmaceutical Systems Division, consisting of the companies with the Ompi and Balda brands.

Spami specializes in the design, manufacture, installation and after-sales support of high-speed precision machineries for the production and control of glass containers as well as vision inspection systems.

Spami has the technological leadership in design and production of machineries for glass tubing converting for the production of vials, cartridges, syringes, ampoules and special devices.

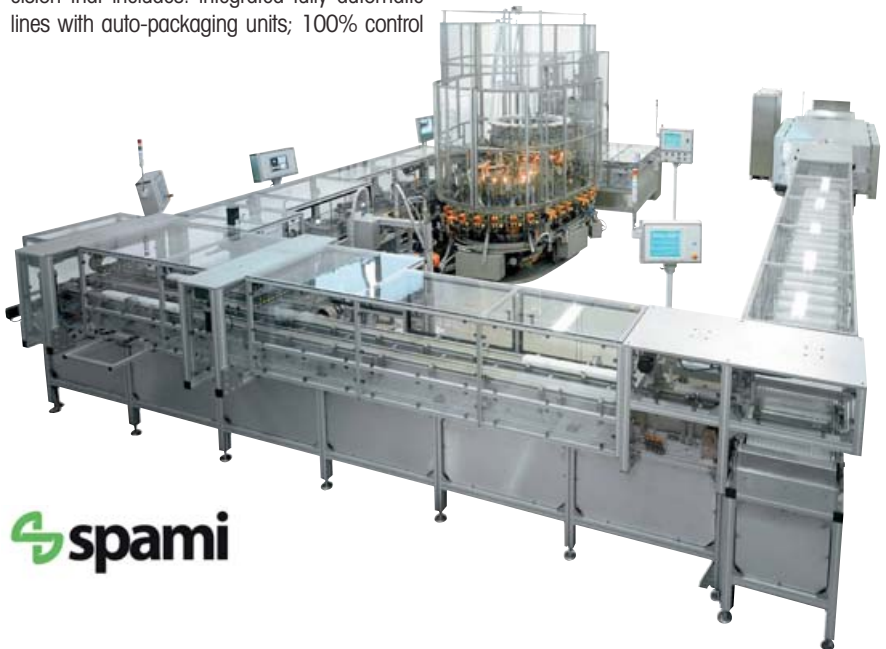
A team of more than 100 employees builds complete forming lines based on vertical rotating technology with high capability and precision that includes: integrated fully automatic lines with auto-packaging units; 100% control

of dimensional and visual parameters, statistics are collected and made available on line to the operators for appropriate adjustments; needle assembly technology.

Optrel has a long tradition in the inspection machines market for the pharmaceutical industry including parenteral drugs, injectable and solid dosage inspection with automatic and semiautomatic equipment.

With the merge with the Stevanato Group, Optrel has developed, based on the same field proven technology, a range of inspection machines for empty glass containers: ampoules, vials and syringes. The range of defects covered matches the requirement from the PDA glass task force and comprises also metrological controls recorded in a SCADA-like interface for production control. The system is 21CFR11 compliant relating to recipes and batch recording.

The strategic target of the Stevanato Group is to offer a complete range of pharmaceutical containers based on glass tubing. Its global footprint provides not only manufacturing flexibility, but is also an important attribute in Risk Management.



RANGE OF PRODUCTS

- AMPOULE, VIAL, CARTRIDGE AND SYRINGE FORMING MACHINES
- AFTER-FORMING MACHINES • NEEDLE ASSEMBLING MACHINES
- VISUAL INSPECTION MACHINES FOR PHARMACEUTICAL CONTAINERS

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www.staraglass.com



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COMPANY DATA

COMPANY FOUNDED

1950

RANGE OF PRODUCTS

- ENGINEERING, DESIGN AND CONSULTANCY SERVICES
- TURNKEY PLANTS DEMOLITION AND RECONSTRUCTION
- HOT REPAIR
- SUPPLY OF ANY KIND OF REFRACTORY MATERIAL



For glass market, Stara Glass coordinates the specific activities carried out by other Hydragroup companies

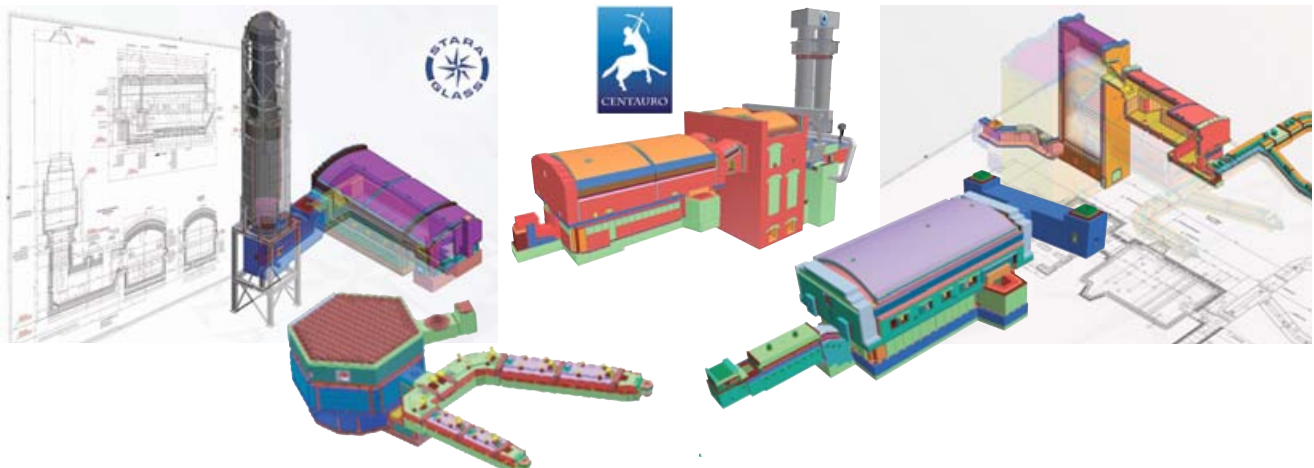
AREAS OF ACTIVITY

The Hydra Group developed basing its efforts on the considerable experience of **STARA GLASS**, which started with the demolition of glass furnaces and recovery of refractory scraps in the early 1950s. Since the 1980s, it has been offering complete service to glass manufacturers. The constant progress of the group has allowed new agency agreements to be formed with the most important manufacturers of refractory materials, mechanical plants and electronic control instruments.

Stara Glass offers:

- Design;
- Engineering;
- Turnkey supply of glass melting furnaces (regenerative, recuperative, hybrid,

- oxy-fuel, day tanks) for all kind of glass (container, rolled pattern glass, tableware, sodium silicate, opal and borosilicate glass, etc);
- Repair jobs: dssemolition, reconstruction, hot repair;
- Supply of all refractory materials, equipment, combustion systems, recuperators, steel structures, process control, cooling liquid and gas fluid systems;
- Technical assistance;
- Heat balance calculation on operating furnaces;
- Technical due diligence;
- Endoscopies;
- Advanced systems for NOx containment;
- Research and Development in the glass industry.





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 E-mail: info@stewartengineers.com
www.stewartengineers.com



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COMPANY DATA

CONTACTS

Andrew Stewart - President
Leslie Stewart - CEO
Christopher Cording -
 Vice President of Product Development
David Mackey - Sales Manager

NUMBER OF EMPLOYEES

35

COMPANY FOUNDED

1986

PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
 20/23 September 2016



General Contracting

RANGE OF PRODUCTS

- TURNKEY GLASS PLANTS
- FLOAT BATH FURNACES
- ON-LINE GLASS COATING SYSTEMS
- CONSULTING SERVICES
- CONTROL SYSTEMS
- EMISSION SYSTEMS
- REBUILDS: REPAIR, MAINTENANCE & REVAMPING

AREAS OF ACTIVITY

Stewart Engineers values integrity, honesty, openness, personal excellence, continual self-improvement, and mutual respect. Stewart Engineers is committed to its customers and partners and has a passion for technology.

As the pace of change accelerates, innovations are more important than ever, and the company is ready to take on big challenges and to see them through, providing results and striving for the highest quality.



Project Management

At Stewart Engineers, project management, detailed design and engineering are performed by a diverse group of engineers and project professionals. Experts in scheduling, cost management, work flows, scope, and document control work in concert to make everything run like clockwork.

Multi-Discipline Engineering Services

When it comes to Glass Manufacturing Projects, Stewart Engineers' experienced multi-discipline engineers and scientists are among the many professionals here to serve you. Our fully staffed departments have the very latest in 3D CAD software and hardware to bring your project to life. From beginning to end, we will work closely with you, engineering the success of the project.

Procurement Services

Stewart Engineers offers industry-leading procurement services through our project engineering and management team. We provide these services on all equipment and materials for any Glass Industry project. This greatly enhances speed and efficiency – especially advantageous with bid development, sizing and specification of equipment, and negotiation of final pricing.





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www.stradamoulds.it



S T R A D A

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COMPANY DATA

CONTACTS

Chicco Ferrari

Sales Director

Didier De Nardi

Sales Manager

ANNUAL TURNOVER

EUR 10 - 13 million

QUALITY CERTIFICATION

UNI EN ISO 9001:2008

Banca Agricola Mantovana
Gruppo MPS

NUMBER OF EMPLOYEES

50 < ---- > 60

COMPANY FOUNDED

1945

NOMINAL CAPITAL

EUR 177,504

MEMBERSHIP OF ASSOCIATIONS

Assolombarda

PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
20/23 September 2016

AREAS OF ACTIVITY

Strada is a leading company in the production of moulds for glass containers, which are manufactured using Blow and Blow, Press and Blow and Narrow Neck Press and Blow technology. In addition to moulds, the company's production range includes mould accessories, finishing moulds and neck rings.

The company was founded in 1945 and, since then, has grown steadily, now employing more than 50 people in four departments - the Technical, Quality Control and Commercial Departments, and the Production Workshop.

In the Technical Department, the latest CAD/CAM software is used by skilled technicians to develop moulds for almost any type of glassware that customers may require.

The Production Workshop uses automatic and NC machines at every production stage except for those operations where human ability is still indispensable.

In addition, a production programme follows each item individually from the time the order is placed through to delivery to the customer.

Every stage of production is closely controlled by the Quality Control Department. All raw materials, semi-processed goods and finished products are subjected to rigorous quality control checks so that they conform to the most up-to-date international technical standards.

In 2016, quality was upgraded to the strictest ISO 9001:2008 certification.

The Commercial Department is almost a bridge between customers and the rest of the company, and the Technical Department in particular. It is the experience and expertise of the skilled technicians working there that enable Strada to offer solutions to any kind of technical problem or produce the most intricate moulds.

The company is proud of its ability to offer extensive cooperation to glassworks, to help them solve their daily problems. Why not see if it can help you?



RANGE OF PRODUCTS

• MOULDS • NECK RINGS • ACCESSORIES



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 Fax: +1 - 724 - 9413479
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www.hft.com



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COMPANY DATA

CONTACTS

Arch McIntyre - Chairman of the Board
Mark Piedmonte - President
Daniel Chen - VP of Business Development
Kathy Andrews - VP of Finance
Kevin Yung - VP of Operations

TURNOVER FROM GLASS

100%

SALES

Domestic: 50% - **International:** 50%

NUMBER OF EMPLOYEES

50

COMPANY FOUNDED

1947

PLANNED EXHIBITIONS

Mir Stekla 2016

Moscow, Russia - 6/9 June 2016

Glasstec 2016

Düsseldorf, Germany - 20/23 September 2016

Phoenix Award Committee 2016

Dayton, (OH) USA - 6 October 2016

AFGM 2016

Thailand - 17/20 October 2016

Conference on Glass Problems

Columbus, (OH) USA - 7/8 November 2016

Cuba Glass 2016

Havana, Cuba - 6/7 December 2016

Glassman South America 2017

Buenos Aires, Argentina - 29/30 March 2017

China Glass 2017

Beijing, China - 24/27 May 2017

AREAS OF ACTIVITY

Henry F. Teichmann (HFT), founded in 1947, is dedicated to providing engineering services, melting furnaces and turnkey plant installations for the glass industry worldwide. During nearly 70 years of service to the glass industry, HFT has carried out projects in more than 40 countries.

Engineering (including 3D design), construction management and commissioning services support the following areas of activity:



Turnkey glass plants: for manufacturing high quality float glass, container glass, fiberglass, tableware, sodium silicate and other speciality glass.

Batch plants: automatic material processing and weighing for precise batching for the complete range of glass compositions.

End-fire regenerative furnace designs: for melting container glass and rolled pattern glass. Over 20 installations of HFT's Dual-Pass Regenerative Furnace System exist worldwide, using a heavy oil and natural gas combustion system.

Cross-fire air-gas regenerative melting furnaces: for melting container glass with maximum size production, float glass furnaces for clear and tinted glass production and large sodium silicate production.

Oxy-fuel fired furnace designs: for melting float, container, fiberglass and tableware.

Improved glass qualities and low NOx are major results of the latest designs.

Plant modernization and rebuilds: the staff of engineers and constructors of HFT continues to meet the very short turn-around schedules for float, container, fiberglass and tableware producers around the world. Our list of regular customers speaks for itself. Providing state-of-the-art quality installations with excellent safety and environmental performance is our commitment to our clients.

RANGE OF PRODUCTS

- **ENGINEERING • PROCUREMENT**
- **CONSTRUCTION MANAGEMENT AND COMMISSIONING SERVICES**





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 170 rue Louis Armand
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 Fax: +33 - (0)4 - 79 61 71 00
 E-Mail: com@thimon.com
www.thimon.com



LEADING PERFORMANCE
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COMPANY DATA

CONTACTS

Jean Christophe Jaconelli
 Chairman

ANNUAL TURNOVER OF THE GROUP

EUR 30 million

NUMBER OF EMPLOYEES

150

COMPANY FOUNDED

1968

PRODUCTION PLANT

Thimon

Savoie Hexapôle
 73420 Méry - France
 Tél.: +33 (0) 4 79 61 00 44
 Fax: +33 (0) 4 79 61 71 00

PLANNED EXHIBITIONS

Glasstec 2016

Hall 13, Stand A38

Düsseldorf, Germany
 20/23 September 2016

All4pack 2016

Hall 6, Stand F072

Paris Nord Villepinte, France
 14/17 November 2016

Interpack 2017

Düsseldorf, Germany - 04/10 May 2017



AREAS OF ACTIVITY



ADAPTABILITY, EXPERTISE, PERFORMANCE

Thimon, worldwide leader in overwrapping glass products for more than 40 years, bases its know-how on a continuous innovation policy and a real culture of dialogue with its customers.

Thimon, the only manufacturer to propose an all-comprehensive range of overwrapping technologies, puts its expertise at the service of your hollow glass products, fitted out with systems patented and widely referenced abroad.

Our commitment towards your activities:

- optimal operation rate with machines capable of working non-stop;
- waterproof overwrapping on 5 or 6 sides;
- perfect control of hot-air shrink wrapping in complete safety;
- Optimized load resistance thanks to highly resistant wrapping without folds or holes, from the bottom to the top of the pallet;
- alongside the quality of our machines, we are also responsible for the good conditions of your products after being delivered.



RANGE OF PRODUCTS

- STRETCH AND SHRINK FILM WRAPPING MACHINES • SHRINK FRAMES AND OVENS • CONVEYORS FOR PALLETS
- PACKAGING DESIGN • R&D • LABORATORIES • ERECTION
- MAINTENANCE AND REPAIR • AFTER SALES SERVICE



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www.tiama.com



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COMPANY DATA

CONTACT

Max Hodeau
TIAMA C.E.O.

PARENT COMPANY

TIAMA

NUMBER OF EMPLOYEES

250

PLANNED EXHIBITIONS

glasstec 2016

Düsseldorf, Germany
20/23 September 2016

RANGE OF PRODUCTS

TIAMA INTELLIGENCE SYSTEMS:

- IQ TRACK
- IQ SCAN

TIAMA HOT SYSTEMS:

- HOT MASS
- HOT LAB
- HOT MOVE
- HOT FORM
- HOT EYE

TIAMA TRACEABILITY SYSTEMS:

- TOTAL TRACER
- DATAMATRIX READERS

TIAMA INSPECTION SYSTEMS:

- UTM
- NCL
- KOMPASS
- MCAL
- MULTI
- MX
- ATLAS
- ARGOS
- ASTRA

TIAMA CUSTOMER SUPPORT:

- WORLDWIDE TECHNICAL ASSISTANCE
- 24/7 HOTLINE PACKAGE
- ONLINE SPARE-PARTS CATALOG
- KITS & UPGRADES
- TOOLINGS
- REFURBISHMENT
- REPAIRS
- MAINTENANCE CONTRACTS

AREAS OF ACTIVITY



Tiama is a global provider of real-time process and quality controls for the glass packaging industry.

50 year's expertise for **one-stop-shopping**:

IT intelligence tools for analysis and management of plant performances: "Tiama IQ range"

Process monitoring solutions: I-Care (hot imaging), GIA (Gob weight control) and the new range: "Tiama HOT systems" including the HOT Mass, the HOT Move and the HOT Form.

Traceability solutions: laser datamatrix code engraving and readers.

Quality control: vision and carousel technologies such as MCAL4, MULTI4 and MX4.

Complete range of service activities: customer local support, multilingual on-line spare-parts catalogues, tooling, repairs and refurbishment.





Campus SaoneOr
11, rue Alfred Kastler
71100 Chalons-sur-Saône - **France**
Tel: +33 - 3 - 85981917
Fax: +33 - 3 - 85981918
Email: sales@vertech.eu
www.vertech.eu



This page on the Internet:
www.glassonline.com/hollow_vertech.pdf

COMPANY DATA

CONTACTS

Philippe Bierry - General Manager
Ulas Topal - Chief Executive Officer
Jean-Baptiste Guignard
Chief Operating Officer

QUALITY CERTIFICATION

ISO 9001 V2008

SALES

Domestic: 10% - **International:** 90%

NUMBER OF EMPLOYEES

24

COMPANY FOUNDED

1995

REGISTERED TRADEMARKS

SIL (System for Information on Line)



SISTER COMPANIES

VERTECH' Italy

Corso Torino 18 - 10051 Avigliana (TO) - Italy
Tel +39-011-934 2402 - Fax +39-02-700 594 907

Manager: Andrea Borgno

VERTECH' USA

7735 Loma Court, Suite B1 - Fishers IN 46038 - USA
Tel: +1-317 578 8376 - Fax: +1-317 578 8495

Manager: Fabio Castro

VERTECH' Mexico

Durango - Tel +52-1-618 138 1055

Manager: Ludovic Dugenest

PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
20/23 September 2016
Hall 14, A34

AFGM 2016

Thailand - 17/20 October 2016

AREAS OF ACTIVITY

As world leader in Production Monitoring solutions, **VERTECH'** helps container glass manufacturers to improve their productivity.

The SIL system offers a clear view of production by supplying information in real time about losses and defects to all actors of a glass plant.

Benefits of the SIL system:

- Saving time by sharing information;
- Improving output by reacting quickly to important events;
- Reducing customer risks thanks to total traceability of production.

The SIL is able to communicate with all types of inspection machines on lines and control devices in laboratories.

With more than 550 lines equipped worldwide and 20 years' experience, **VERTECH'** has become a confident partner of major international glassmakers for the monitoring of production and quality controls.

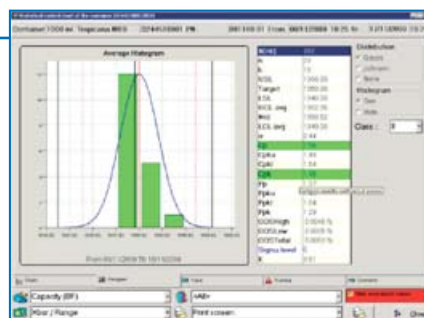
Production line monitoring

SILC: Real time performance follow up along production lines, from Hot End to palletizers.



Quality traceability

SILQUAL: Quality control management and follow-up on line or in the laboratory, using SPC methods.



Mould management

SILMould: Efficient management of mould set performance, changes and defects.



Plant Performance Management

SILXchange: Personalized and secured access to general plant information as well as key performance indicators (Dashboard) through web technology.



Data mining

SILXtractor: New solution for the extraction of production data and set-outs results.



RANGE OF PRODUCTS

- LINE MONITORING
- QUALITY TRACEABILITY
- PALLET AUDIT • MOULD SHOP
- RESORTING • RAW MATERIALS
- PLANT PERFORMANCE / INTRANET PORTAL • DATA MINING



Rua Central 22, Garcia, Apt 387
 2431-905 Marinha Grande - Portugal
 Tel: +351 - 244 - 555060
 Fax: +351 - 244 - 552410
 E-mail: vidromecanica@vidromecanica.com
www.vidromecanica.com



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www.glassonline.com/hollow_vidromecanica.pdf

AREAS OF ACTIVITY

- Vidromecanica's main equipment includes:
- Thermal Shock Test Machine
 - Annealing and decorating lehrs
 - Belt tempering lines for tableware
 - Spindle toughening lines for stemware
 - Rim Tempering
 - Chemical tempering ovens
 - Mould pre-heating kilns
 - Stackers + Cross Conveyors
 - Hot end coating hoods
 - Cold-end coating spraying systems
 - Scraper conveyors and Cullet crushers

COMPANY DATA

CONTACTS

António Barreto - Managing Director
Vitor Maia - Project Manager
Ricardo Barreto - Export Manager

QUALITY CERTIFICATION

ISO 9001:2008

SALES

Domestic: 25% - **International:** 75%

NUMBER OF EMPLOYEES

50 <----> 100

COMPANY FOUNDED

1984

PLANNED EXHIBITIONS

Glasstec 2016

Düsseldorf, Germany
 20/23 September 2016

SISTER COMPANIES

GLASSMECHANICS

Exports Company

ICEBEL

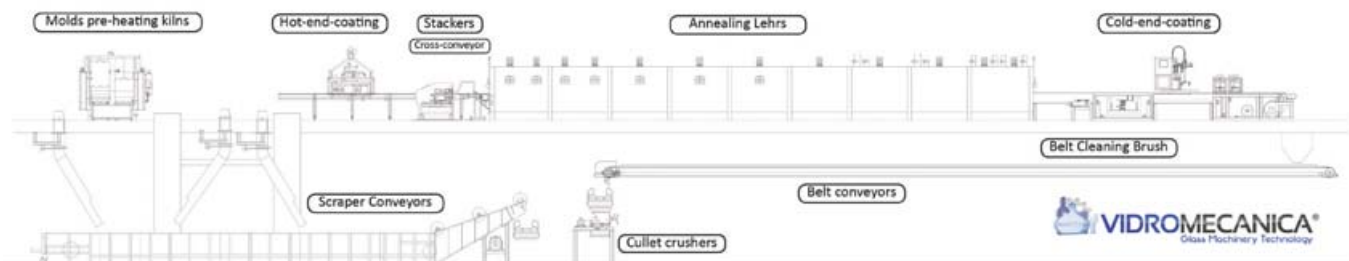
Cold-end lines & Palletizers



ANNEALING AND DECORATING LEHRS

In close cooperation with its customers and glass industry, **VIDROMECHANICA** has been a partner in this market for the last 32 years - since 1984.

Vidromecanica has supplied equipments to **+60 countries** and **+120 plants**.



INNOVATIVE AND RELIABLE EUROPEAN TECHNOLOGY WITH LOW ENERGY CONSUMPTION



TEMPERING



HOT COATING



COLD SPRAYING



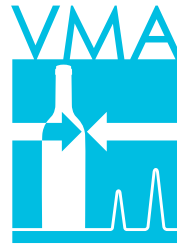
THERMAL SHOCK



CULLET SCRAPERS



OT Wümbach, Gräfinauer Straße 2
 98704 Wolfsberg - **Germany**
 Tel: +49 - 36785 - 5870
 Fax: +49 - 36785 - 51225
 E-mail: info@vma-online.de
www.vma-online.de



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COMPANY DATA

CONTACTS

Nico Thomae, Fred Vogler
 Directors

TURNOVER FROM GLASS

100%

NUMBER OF EMPLOYEES

22

COMPANY FOUNDED

1991

PLANNED EXHIBITIONS

China Glass 2017

Beijing, China – 24/27 May

Mir Stekla 2017

Moscow, Russia - June 2017

Glassman Europe 2017

Lyon, France - 6/7 September 2017



AREAS OF ACTIVITY

Products and Business fields:

- **TMC** (Thickness Measurement system for **C**ontainer glass), on-line and off-line
- **TMF** (Thickness Measurement system for **F**loat glass), at hot-end and cold-end
- **Special solutions** like thickness and dimensional systems for tubular glass (TMT, TC, OD) at hot-end and cold-end, on-line and off-line; thickness measurement for patterned rolled glass (TMP); diameter measuring systems for quartz glass resizing machines

VMA is specialized in designing and manufacturing opto-electronic measuring and testing equipment for the glass industry worldwide. The company's equipment is designed in accordance with the special requests and needs of its customers, and contains all necessary components for turnkey systems.

VMA's engineers have been working in the glass industry for many years and are therefore familiar with the special demands regarding the testing of glass articles as well as the technological problems of glass manufacturing.

VMA's strength is to provide its clients with a complete system of know-how and service, combining its experience with innovative solutions and sophisticated technologies.



RANGE OF PRODUCTS

- THICKNESS MEASUREMENT SYSTEMS
- MEASUREMENT & CONTROL SYSTEMS
- INSPECTION MACHINES - COLD-END
- INSPECTION MACHINES - HOT-END
- AUTOMATION CONTROL & AUTOMATION SYSTEMS
- SOFTWARE





Via Galileo Galilei 1/1A
42027 Montecchio Emilia (RE) - Italy
Tel: +39 - 0522 - 867411
Fax: +39 - 0522 - 866034
E-mail: info@zecchetti.it
www.zecchetti.it



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AREAS OF ACTIVITY

From Lehr Discharge to Automated Storage of Finished Pallets

COLD-END SOLUTIONS matching every production need.



COLUMNAR – ROBOTIC SOLUTIONS according to specific needs.
PACKAGING SOLUTIONS – AUTOMATED WAREHOUSES.



SIMPLE, VANGUARD FACILITY = TIME SAVING, EASY LINE MANAGEMENT
MOBILE ZSA (Zecchetti Supervising Application)
on walk-pad, smartphone, tablet



COMPANY DATA

CONTACTS

Paolo Gnudi - General Manager
Francesco Cavorata
Sales Manager
Francesco Cavorata,
Piero Tositti, Edoardo Scarpa,
Filippo Mattioli, Luca Solimè
Area Managers

ANNUAL TURNOVER 2015

EUR 45 million

BANKS

BNL, BIPOP-CARIRE
Banco San Geminiano e San Prospero
INTESA

COMPANY FOUNDED

1960

NUMBER OF EMPLOYEES

80

MEMBERSHIP OF ASSOCIATIONS

Confindustria
(Italian Industry Confederation)

SUBSIDIARIES

Zecchetti USA LLC

132 10th Ave. North - Suite 101 Safety
Harbor, Florida - USA 34695-0783
Tel & Fax: +1-727-7251968

Contact: Mr. Del Lewis

MSC-SGCC RUS SRI

6 Pereulok Vokzalnyi
Krasnogorskiy District
143430 Village Nakhabino
Moscow Region - Russia
Tel.: +7-919-7697701
Fax: +7-499-2701896

E-mail: andrei.goulkov.ext@msc-sgcc.com

Zecchetti de México, S.A. de C.V.

Málaga No 8, Tlalnepantla, Edo. De México
Código postal: 54020 - Mexico
Telefono +52.55.53.79.02.07
Fax +52.55.53.79.66.05
E-mail: edagda@zecchettimexico.com.mx

RANGE OF PRODUCTS

• COLD-END LINES • PALLETIZING/DEPALLETIZING SYSTEMS • AUTOMATED WAREHOUSES



P.O. Box 1665, D-97866 Wertheim
 Alfred-Zippe-Str. 11, D-97877 Wertheim
Germany
 Tel: +49 - 9342 - 8040
 Fax: +49 - 9342 - 804138
 E-mail: info@zippe.de
www.zippe.de



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AREAS OF ACTIVITY

COMPANY DATA

CONTACTS

Dr. Philipp Zippe - CEO
Günther Mlynar - Managing Director
Dr. Holger Zippe - Chairman

ANNUAL TURNOVER OF THE COMPANY

EUR 50 <----> 55 million

PERCENTAGE OF TURNOVER FROM GLASS

100%

QUALITY CERTIFICATIONS

ISO 9001

SALES

Domestic: 20% - **International:** 80%

NUMBER OF EMPLOYEES

approx. 200

COMPANY FOUNDED

1920



Our core business is the development and construction of **batch and cullet systems**.

We regard ourselves as a **reliable partner** to our customers and have at our disposal the expertise and capabilities to deliver projects of any magnitude.

As one of the few **full-service providers in our industry**, our spectrum covers all service ranges within plant construction – engineering, planning, design, production, automation technology, installation, site management for all disciplines, commissioning, training for personnel, and services for ongoing operations.

With over **550 batch plant projects realised**, we have the greatest wealth of experience in our industry sector.

ZIPPE batch plants ensure that the batch for every glass type is fed fully automatically into the furnace with the exact consistency and homogeneity needed, at the required amount and at the right point in time – 24 hours a day, every day.

State-of-the-art control technology is a key part of the optimal operation of a batch plant. Nearly 50 of our employees are involved in the creation of **next generation automation and control systems**. This means we are one of the few companies able to carry out complete control development and realisation in-house.

Our **24-hour support service** enables our customers to phone or email an expert around the clock.

RANGE OF PRODUCTS

- BATCH PLANTS • PROCESS AUTOMATION • ENGINEERING
- MODERNISATION & UPGRADES • RECYCLING SYSTEMS • BATCH CHARGERS
- GLASS LEVEL CONTROLLERS
- BATCH PREHEATING
- MAINTENANCE & SERVICE



MERKAD MAKINA KALIP SAN. VE TIC. LTD. ŞTİ.



Maltepe Mahallesi,
Karacabey Sokak No: 8/A
34010 Zeytinburnu / Istanbul - Turkey
Tel: +90 - 212 - 483 0710
Fax: +90 - 212 - 483 0727
E-mail: merkad@merkad.com
www.merkad.com



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COMPANY DATA

CONTACTS

Kemal Tigli - General Manager

Kadir Uguz - Finance Manager

Emrah Savga - Intl. Marketing
Administrator

Sıracettin Tıgılı - Sales and Marketing
Manager

PARENT COMPANY

Same as above

ANNUAL TURNOVER

EUR 7.5 million

QUALITY CERTIFICATION

ISO 9001-ISO14001-OHSAS 18001

SALES

Domestic: 10% - **Foreign:** 90%

OFFICE AREA

1,000 sq.m.

PLANT AREA

2,500 sq.m.

NUMBER OF EMPLOYEES

70

COMPANY FOUNDED

1986

NOMINAL CAPITAL

EUR 1.5 million

REGISTERED TRADEMARKS

MERKAD MAKINA KALIP SAN.VE.TIC.
LTD.ŞTİ.

PRODUCTION PLANTS

**MERKAD MAKINA KALIP SAN. VE
TIC. LTD. ŞTİ**

Maltepe Mahallesi, Karacabey Sokak No: 8/A
34010 Zeytinburnu / Istanbul / Turkey

PLANNED EXHIBITIONS

glasstec 2016

Dusseldorf, Germany
20/23 September 2016



AREAS OF ACTIVITY

Merkad Makina Kalip San. Ve Tic. Ltd. Sti. is a professional Glass Moulds supplier located in Istanbul, Turkey since 1986. Being a pioneer in the glassware moulds industry, Merkad supplies a wide variety of **Glassware Moulds** and machine spare parts to well-known glassware manufacturers and machine producers of the worldwide glass industry, exporting to the three continents of America, Europe, and Asia.

Merkad manufactures glass moulds associated with **Manual Press, Automatic Press, Press & Blow, Blow & Blow, Stemware** and **Spinning production**. Merkad's manufacturing facility offers "state-of-the-art" Four-Axes CNC Milling, **CNC High Speed Machining Centers**, CNC Lathe and Electro erosion machines. Merkad's process expertise starts with highly trained personnel utilizing a CAD/CAM system that interacts over the worldwide web with individual customers.

INNOVATIONS

Merkad Makina Kalip San. Ve Tic. Ltd. Sti. has innovated its machine lines with CNC High-Speed machining centres and as a part of its machine innovation process. In addition, Merkad will continue its investment in high technology CNC machining centres and the latest mould manufacturing equipment. These machine and advanced manufacturing technology investments will allow Merkad to serve its clients with lower production costs, on-time delivery and very high quality.

Merkad's process for engraved moulds begins with a 2-D technical drawing. The customer confirms the amount of engraving and positioning of the engraving on the mould. Conversion is then made from a 2-D image into a 3-D relief using CAD-CAM design software. Once the relief has been constructed, a computer simulates various scenarios to test the overall design and production feasibility of the mould. Upon customer acceptance of the design details, Merkad then submits the graphical data and image (supplied by DXF or IGES data translators) to the customer for final approval. Any additional design enhancements or modifications can be made quickly and simply to minimize time and cost. Customer interaction is through Merkad's website and includes a wide range of functions that allow clients to view and evaluate their designs as 3-D-Vrml objects. After final customer design approval, Merkad produces a set of trial moulds for evaluation "under glass", thus assuring customer satisfaction.

HVOF

NEW! Now Merkad is using the "HVOF (High Velocity Oxy-Fuel) Thermal Spray Coating System" to coat PLUNGERS with "High Nickel based material powders", in order to offer the best coated Plungers for its customers to have high quality Plungers and reduce their "Plunger costs" accordingly with benefits such as: Less porosity (No coating cracks), Improved wear resistance, Improved corrosion barrier, Smoother Plunger surface. Accordingly, 3-4 times longer life time compared to other type of Plungers used in production with "Increased "production efficiency" and increased "Inner glass surface quality".

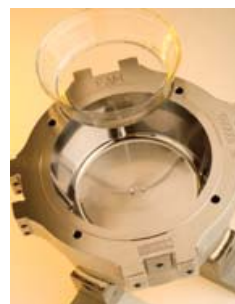
PTA WELDING ON GLASSWARE MOULD EQUIPMENT

Plasma Transferred Arc Process is used to fuse a metallic coating to a substrate in order to improve its resistance against wear and/or corrosion. During the process, metal powder is fed into a molten weld puddle (fusion bath) generated by a plasma arc at high temperature.

Generally, PTA welding is applied on two-part Press Moulds (Split Moulds) and Stem Moulds at the mould profile edges in order to eliminate wear and increase the mould lifetime.

PTA welding is also applicable to Plungers made of Stainless Steel and different grades of cast iron material as a "band welding".

For Glass moulds: Mould material (Stainless Steel) coated with high cobalt and nickel based powders. Hardness of the coated areas increased up to 38-42 Hrc, where the base mould material hardness is 32-34 Hrc.



RANGE OF PRODUCTS

- **GLASWARE MOULDS FOR : AUTOMATIC PRESS, PRESS & BLOW, BLOW & BLOW, STEMWARE, STRETCHING, SPINNIG MACHINES.**

LIZMONTAGENS THERMAL TECHNOLOGIES



Av. Almirante Gago Coutinho, n.56, 10th
1749-041 Lisboa - **Portugal**
Tel: +351 - 218 - 429 - 270
Fax: +351 - 218 - 409 - 412
E-mail: lizmon@lizmon.com
www.lizmontagens.com
www.lizmongroup.com



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hollow_merkad.pdf](http://www.glassonline.com/hollow_merkad.pdf)

COMPANY DATA

CONTACTS

Mr. João de Brito

Chairman of the Board

Mr. Jorge Delgado Alves

CEO - Chief Executive Officer

Mr. Philippe Descoureaux

Director - International Operations

ANNUAL TURNOVER

EUR 160.000.000 million

PERCENTAGE OF TURNOVER

Glass: 27%

QUALITY CERTIFICATION

ISO 9001:2008 / ALSTOM /
OHSAS18001 / VCA:SCC

SALES

Domestic: 7% - **Foreign:** 93%

NUMBER OF EMPLOYEES

1100

COMPANY FOUNDED

1978

NOMINAL CAPITAL

EUR 584.276 million

REGISTERED TRADEMARKS

MERKAD MAKINA KALIP SAN.VE.TIC.
LTD.STI.

PRODUCTION PLANTS

ABRIGADA

Rua Francisco Pinheiro Gorjão, 2580-023
Abrigada, Portugal

PLANNED EXHIBITIONS

glasstec 2016

Dusseldorf, Germany
20/23 September 2016

Glasstech Asia

Ho Chi Minh City, Vietnam
24/26 November 2016

Cuba Glass

La Habana, Cuba
6/7 December 2016



THE GROUP

Lizmontagens Thermal Technologies Group (LTT) is the global leader in glass furnace construction and one of the world's leading references in heat containment for the industry. The creation of the LTT Group was the strategic leap to reinforce the overall management of the worldwide subsidiaries, formerly under the administration of the Portuguese company Lizmontagens. Headquartered in Lisbon, PORTUGAL, Lizmontagens parent company was established in 1978. After the consolidation of leadership in the Portuguese market, the company initiated the implementation of a strong internationalization strategy at the turn of the millennium, through direct investments in Europe, particularly in France, expanding their activity in the following years through acquisitions and holdings in the South America, Africa, Southeast Asia and Japan.

EXPERTISE

LTT Group focuses his activities on the following areas:

- Construction and maintenance of industrial furnaces;
- Design, construction and maintenance of industrial chimneys;
- Supplying industrial materials for the thermal industry;
- Technical services for the industry, associated with the assembly and maintenance of refractory linings.

INDUSTRIAL EXPERIENCE

- Glass Industry;
- Iron and Steel Industry;
- Cement and Lime Industry;
- Chemical and Petrochemical Industry;
- Power Generation Industry;
- Environmental Industry;
- Ceramic Industry;
- Chimney Design, Construction and Repair;
- Non Ferrous industries.

SCOPE

- Demolition and waste management;
- Steel structure fabrication and installation;
- Controlled furnace cool down;
- Special services (hot drilling and electrode insertion);
- Refractory materials management and procurement;
- Total refractory installation;
- Furnace construction and repair;
- Industrial chimneys construction and maintenance;
- Cold and hot repairs;
- Light-up control;
- Hot sealing and insulation;
- Procurement and sale of thermal products.

SERVICE AND MAINTENANCE CONTRACTS

We offer a comprehensive maintenance contract covering all industrial heating installations for the medium and long term. We manage the allocation of necessary resources from our highly qualified and accredited technical staff. Our teams of professional technicians are available to anticipate future problems and plan installation maintenance programs.

LTT Group offers the following services:

- Situation analysis;
- Technical analysis of repairs;
- Execution of repairs;
- Provision of material and tools;
- Spare parts and materials;
- Drying;
- Treatment of waste products.



RANGE OF PRODUCTS

- **ENGINEERING; CONSTRUCTION MANAGEMENT; PROCUREMENT; SERVICES; CONSULTANCY**

ALLOY B02 S1 THE FUTURE FOR GLASS MOULDS



F FONDERIE BARTALESI s.r.l.

FONDERIE BARTALESI

Via Tevere, 1 - Via Po,2 - 53036 Poggibonsi (SI) - Italy

Tel.: +39-0577-936669, Fax: +39-0577-982221

E-mail: info@fonderiebartalesi.com - www.fonderiebartalesi.com



Member of CGQ Federation

RINA
ISO 9001
Certified Quality System





AGENTS index by country

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agents & sales offices

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Sheppee International
Graphoidal Developments Ltd

ALGERIA
ALI HAMOUDA
Agent for:
EME
RONDOT (A & I) S.A.
Agent for:
Sheppee International



BAHRAIN
ALZAR FZE
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Futronic
GPS - Glasproduktions-Service
MEGA ENTERPRISE FZCO
Agent for:
Tiemo
Antonini
Bottero



BELARUS
KAELER ENGINEERING



RAW MATERIAL COM.
REFRATARIOS LTDA.
Agent for:
Tiemo
REGLOSS COMPONENTES
EQUIPAMENTOS LTDA
Agent for:
Ducher Embart Glass
Olivette-Antes-Lynch-Lindner
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EME



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ARTURO GORIN & CIA
Agent for:

At Glass Packaging Consulting we understand the complexities of glass packaging manufacturing and the handling and filling of glass. We assist companies as they progress from small start-ups, all the way up to large multinational brand owners. We have a business that responds to your needs with assistance in manufacturing quality glass containers.

RONDOT BRAZIL INTL
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Sheppee International
Graphoidal Developments Ltd

AUSTRALIA
GLASS PACKAGING CONSULTING
Agent for:
Tiemo
SPROCKETS AUSTRALIA
Agent for:
Ramsey Chain

AUSTRIA
GR2 GMBH - GROUPE RONDOT
Agent for:
Sheppee International
Graphoidal Developments Ltd

AZERBAIJAN
HSC & SOCC RUS
Agent for:
Sheppee International
Graphoidal Developments Ltd

ROMAN KOTSELKO
Agent for:
Glass Service

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COMMERCIALI
Indice per Paese

THE PERFECT WAY OF FINDING:
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FOR MORE INFORMATION, PLEASE CONTACT:

SMARTENERGY SRL

Via Antonio Gramsci 57, 20032 Cormano (MI) - Italy

Tel.: +39-02-66306866 • Fax: 66305510

E-mail: publications@glassonline.com • www.glassonline.com

agents & sales offices

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Shepee International
Graphoidal Developments Ltd

ALGERIA

ALI HAMOUDA

Agent for:

EME

RONDOT (A & L) S.A.

Agent for:

Shepee International
Graphoidal Developments Ltd

TELOS TRADING

Agent for:

Glass Service

ARGENTINA

ARTURO GORIN & CIA

Agent for:

Tiama

Bottero

Olivotto-Antas-Lynch-Lindner

GLASS EXPORT SA

Agent for:

Antonini

Emmeti - Sipac

RONDOT BRAZIL INTERNATIONAL

Agent for:

Shepee International
Graphoidal Developments Ltd

AUSTRALIA

GLASS PACKAGING CONSULTING

Agent for:

Tiama

SPROCKETS AUSTRALIA

Agent for:

Ramsey Chain

AUSTRIA

GR2 GMBH - GROUPE RONDOT

Agent for:

Shepee International
Graphoidal Developments Ltd

AZERBAIJAN

MSC & SGCC RUS

Agent for:

Shepee International
Graphoidal Developments Ltd

ROMAN KOTSELKO

Agent for:

Glass Service

BAHRAIN

ALZAR FZE

Agent for:

futronic

GPS - Glasproduktions-Service

MEGA ENTERPRISE FZCO

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Tiama

Antonini

Bottero

BELARUS

KAELER ENGINEERING

Agent for:

Ocmi Group

SHOR ALIAKSANDR

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Agent for:

Fluorital

BELGIUM

HGH TRADING / DURA TEMP EUROPE

Agent for:

Ramsey Chain

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Shepee International
Graphoidal Developments Ltd

BOLIVIA

GLASS EXPORT SA

Agent for:

Antonini

RONDOT BRAZIL INTERNATIONAL

Agent for:

Shepee International
Graphoidal Developments Ltd

BOSNIA AND HERZEGOVINA

SCHOTT GLAS EXPORT

Agent for:

Ocmi Group

BRAZIL

GLASS EXPORT SA

Agent for:

Antonini

HEYE INTERNATIONAL / SOUTH AMERICA

Agent for:

Heye International

RAW MATERIAL COM. REFRATARIOS LTDA.

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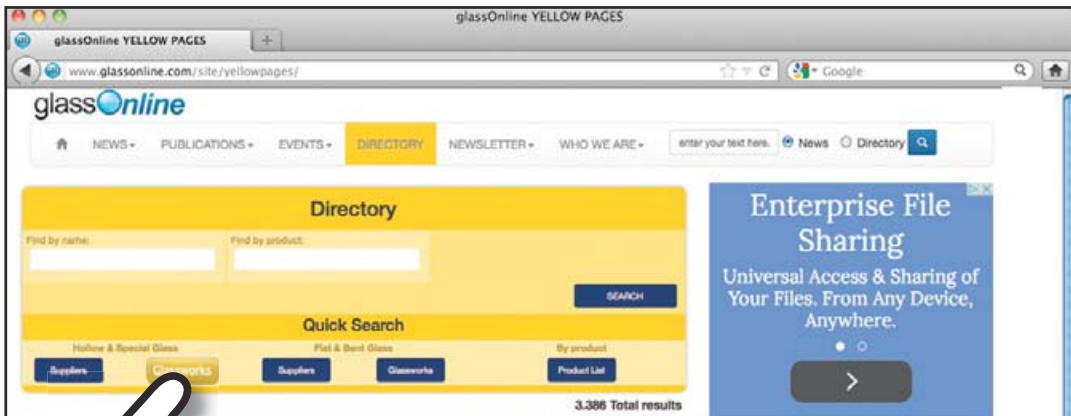
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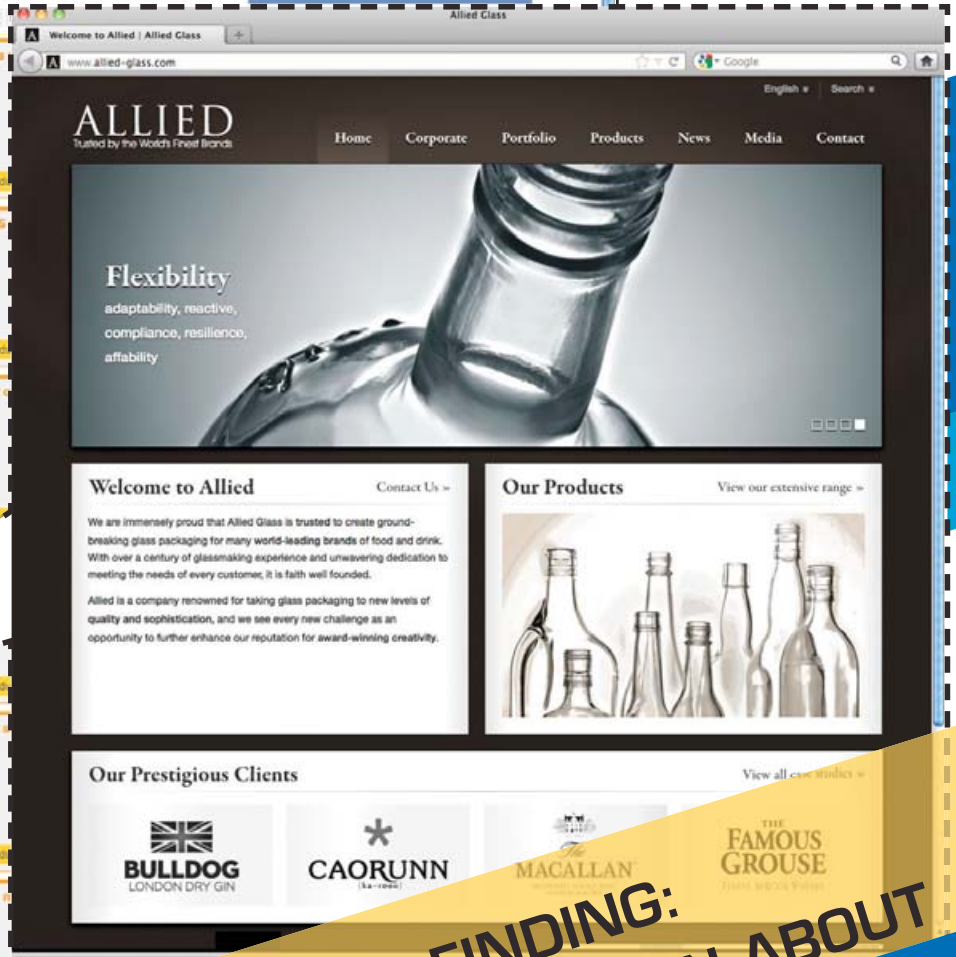
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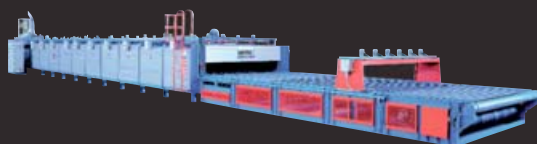


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 ☞ WWW.WEST-PACK.COM

WESTPACK LLC

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 ☞ WEST-PACK.COM

WHEATON BRASIL VIDROS

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 Tel.: +55-11-43551800
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 E-Mail: Nossalojinha@Wheaton-brasil.Com.Br
 ☞ WWW.WHEATONBRASIL.COM.BR

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 Vineland, Nj 08360
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 Fax: +1-856-6916206
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 E-Mail: Olesensa@Worldkitchen.Com
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 ☞ WYSEGLASS.COM

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FLAT GLASS

2016 world directory



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COMPANY DATA

Contacts

Adelio Lattuada - President
Nicola Lattuada - Sales Manager
Michela Lattuada - Communication Manager

Sales

Domestic 5% / International 95%

Area

Office area 500 m² / Plant area 3,500 m²

Number of Employees

37

Founding Year

1978

Capital

EUR 90,000.00

Planned Exhibitions

- Glassexpo Istanbul 2016 - Istanbul, Turkey 09 / 12 March 2016
- China Glass 2016 - Shanghai, China 11 / 14 April 2016
- Seebbe 2016 - Belgrade, Serbia 19 / 23 April 2016
- Mir Stekla 2016 - Moscow, Russia 06 / 09 June 2016
- Glass South America 2016 - Sao Paulo, Brazil 08 / 11 June 2016
- Glasstec 2016 - Düsseldorf, Germany 20 / 23 September 2016
- GlassBuild America 2016 - Las Vegas, USA 19 / 21 October 2016

SALES NETWORK

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MARC PREVOST MACHINERY INC.
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NEW ZEALAND
GLASS TOOLS ACCESSORIES LTD
Mt Wellington Av
Tel: +64 9527 681
E-mail: glass.tools@

COMPANY

Adelio Lattuada produces the widest range of edging

- more than 30 models of electronic or with PC straight-angle from 5 to 15 wheels;
- complete line of double-edges from 8 to 11 wheels or many different possible configurations, both as standard;
- more than 10 models of electronic or with PC straight-angle of combined straight-line edging/beveling;
- 2 models of flat edges with arris and bevels in one processing of flat edges of automatic corner grinding machines, adjustable thickness in less than 30 seconds;
- 4 models of combined automatic, semi-automatic;
- 15 models of vertical washing machines, both open and closed (automatic lower head and manual upper head);
- complete line of horizontal automatic, semi-automatic (automatic lower head and manual upper head);
- accessories: a small washing machine that can be fitted with PAR-AL, a device for the processing of par position.

The strong points of all products are their ease of use, low maintenance required and high processing quality concentrated on the customization of all its models in order to meet customers' demands: a very wide and detailed list of continuously updated and increased in response to the

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- > Glassworks' Addresses

agents & sales offices

These companies on www.glassonline.com

ALBANIA ALVIS S.P.A. Agent for: Albania	ARGENTINA GLASSTEK MAQUINARIA PARA TRABAJAR VIDRIO Agent for: Argentina	AUSTRIA FÜLDNER MACHINES BY Agent for: Austria	BELGIUM FÜLDNER MACHINES BY Agent for: Belgium	BRAZIL GLASSTEK MAQUINARIA PARA TRABAJAR VIDRIO Agent for: Brazil	CANADA MARC PREVOST MACHINERY INC. Agent for: Canada	CHINA SUVISUR S.L. Agent for: China	COLOMBIA GLASSTOOLS DE COLOMBIA LTDA. Agent for: Colombia	CZECH REPUBLIC FÜLDNER MACHINES BY Agent for: Czech Republic	ECUADOR GLASSTEK MAQUINARIA PARA TRABAJAR VIDRIO Agent for: Ecuador	ESTONIA SINCHUADU AGENTURAS AB Agent for: Estonia	FINLAND SINCHUADU AGENTURAS AB Agent for: Finland	FRANCE DUMATEK SARL & TEK SERVICES SARL Agent for: France	GERMANY FÜLDNER MACHINES BY Agent for: Germany	GREECE D.G. TECH GEOR Agent for: Greece	HUNGARY ESTE TEAM DOO Agent for: Hungary	INDIA APL - ADVANCED PLASTIC TECHNOLOGIES Agent for: India	IRELAND P.A.L. GLASS MACHINERY LTD. Agent for: Ireland	ITALY ADELIO LATTUADA Agent for: Italy	JAPAN GLASS LINK CO., LTD. Agent for: Japan	KOREA KPOIT Agent for: Korea	NETHERLANDS FÜLDNER MACHINES BY Agent for: Netherlands	NEW ZEALAND GLASS TOOLS ACCESSORIES LTD Agent for: New Zealand	PERU GLASSTEK MAQUINARIA PARA TRABAJAR VIDRIO Agent for: Peru	PORTUGAL JLE - J. LEMOS ESTEVES, LDA Agent for: Portugal	ROMANIA ABITARE CG SRL Agent for: Romania	RUSSIA KPOIT Agent for: Russia	SLOVAKIA FÜLDNER MACHINES BY Agent for: Slovakia	SOUTH-EAST EUROPE ESTE TEAM DOO Agent for: South-East Europe	SPAIN SUVISUR S.L. Agent for: Spain	TAIWAN C.Y. HANK INDUSTRIAL CO. LTD. Agent for: Taiwan	UK P.A.L. GLASS MACHINERY LTD. Agent for: UK	USA MARC PREVOST MACHINERY INC. Agent for: USA	USA (WEST COAST) TSS SALES & SERVICE Agent for: USA (West Coast)	Vietnam GLASSTEK MAQUINARIA PARA TRABAJAR VIDRIO Agent for: Vietnam
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DESKTOP
IPAD/IPHONE
ANDROID DEVICES

ASSOCIATIONS & ORGANIZATIONS

ASSOCIATIONS 
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and Organizations

ASSOCIATIONS 
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FACHVERBÄNDE 
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Organisationen

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Asociaciones y
Organismos del sector

ASSOCIAZIONI 
Associazioni e
Organizzazioni
di settore


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